

FULLY YOUR DREAMS

Wow, what an amazing feeling it is to be writing my *Eye on Arbonne* story! This has been an incredible and life changing, 17-month journey. My story begins at a parent-teacher conference in February of 2005. I was a kindergarten teacher for 11 years. After one of my conferences, I was speaking with a parent about her beautiful skin. She told me she used the NutriMinC® RE® skin care line. At the time, I had heard of Arbonne, but did not know anything about the products or the business. The next day she sent me a sample, as well as some information about the business. She told me during the conference that I would be great at the business. What she did not know was that I was looking for something else to do! I loved teaching but I was commuting 45 minutes to work each way, which made for very long days. Also, I had my first child in September of 2004 and wanted the opportunity to stay home with her.

Toward the end of the school year, my husband and I decided that I would stay home with our daughter, Kendall. At first, I was so excited to be at home with her, but I wondered if I would be bored being a stay-at-home mom. That is when I recalled my conversation with the parent back in February, and decided to attend a Discover Arbonne Presentation at my sponsor, Laura Harry's house. After the meeting, I went home and told my husband all about it. I could not sleep, I was so excited! He was a little skeptical at first and wanted to make sure I was getting into something that I could do from home while raising our daughter, and still have the potential to make a nice income. We agreed this was just what we were looking for, so I decided to launch my business on June 1, 2005.

I started my business out running. I scheduled six Presentations a month and was promoted to Area Manager on December 31, 2005. In January of 2006, I decided to switch methods and try the Arbonne=REsults™ reach out method, rather than doing Presentations. The Arbonne=REsults™ reach out method is a great system, but it was



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not for me. Being a former teacher, I was much more effective doing Presentations. So I decided to get "back to basics" in June of 2006. After a couple of months of doing Presentations and teaching my team to do them as well, I started to see my team grow. We went into qualification for Region on September 30, 2006. But then fear stepped in. I started thinking, "What if we do not complete? Can we maintain? Are we strong enough?"

I had a very long talk with my sponsor, Laura Harry and she told me, "Do not worry about how, just decide you are going to complete

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Aimee with husband, Chris and daughter, Kendall.



Aimee's parents.



Aimee with her new Mercedes-Benz.



success strategy:

“Do not worry about how; just decide to do it.”

Region.” So I filled my calendar with as many Presentations as I could for the next couple of months, as well as my team, and did not worry about the “how.” Once I decided, I knew we would be a Region on November 30th, and we were!

First, I want to thank ENVP Dana Collins: Thank you so much for bringing Arbonne to the East Coast. Your coaching session during my qualification was life changing!

To my sponsor, NVP Laura Harry: Thank you for always believing in me. You have amazing insight and always know the right things to say. Thank you for introducing me to Arbonne.

To my mom and dad: Words cannot express how I feel about you. I would not be able to do this business without your support. I am so grateful for everything you have done. I am so fortunate to have someone to watch Kendall when I am out working. You are one of my reasons for doing this business.

To my Why, Chris and Kendall: Chris, you have supported me in this business from day one. I love our talks about business and all of the amazing advice you have given to me. I love listening to our CDs with Kendall in the morning. Kendall, you are my next RVP. Thanks for helping me place all the stickers on the bottles!

To my first RVP, Nicole Knight: You are an amazing woman. I am so thankful to have you on my team. Your leadership and drive is unbelievable. I learn so much from you every day, and I am looking forward to continuing our journey together.

To AM Angie Packan: You are one of the kindest people I know. When it is crunch time, I know I can always count on you!

To AM Amy Linderman: Who knew after teaching two of your kids, we would be doing Arbonne together? Amy, you are my rock! I can always count on you to make me feel better when I am down, and to always be there to cheer me on. Thank you for being a great friend. You are on your way to RVP.

To DM Kathy Laun: I am so grateful you came into my life. You are always coachable, driven and hardworking. I love your no-matter-what attitude! You are going to the top of Arbonne.

Aimee with AM Amy Linderman.



Aimee with sponsor, NVP Laura Harry at the Grand Awards dinner at NTC 2006 St. Louis.

To all my DMs and new business builders: I am so glad you decided to begin your Arbonne business. I cannot wait to see how much you grow over the next year.

To all of my Clients and friends: Thank you so much for all your support and help with the business. I would not have been able to do this without you.

Lastly, to my crossline buddies, Christine and Kim: Thank you for our long talks and growing friendship. I am so lucky to have found some great friends in this business!

To the Home Office staff: Thank you so much for your leadership and vision for the company. I am so blessed to be working for a phenomenal company.

Arbonne is an amazing vehicle and can let you fulfill your dreams. My advice is to listen to your sponsor, be coachable, follow a system, attend all events and just decide!



Aimee with members of the team at a Nation meeting.