

## COMMITTED FOR LIFE

Why wouldn't everyone want to do this business? Knowing what I now know, after 16 years with Arbonne, I would not do anything else. It is worth evaluating the opportunity!

I taught 12 skin care and makeup classes, along with other courses at ERVP Claudia Moeder's modeling school. We carried a top skin care line at the school and tried other skin treatments that promised to give results. However, my skin is sensitive. I had problems with most skin care products, even with other top-name brands. I remember thinking, why not use natural cosmetics, like what our great-grandmothers made?

I like adventure, so when our daughters were very young, my husband, Roger and I moved to the mountains of Colorado to raise our children. It was worthwhile, but challenging to make a living. I held various different types of jobs. It gave me the opportunity to learn what I did not want to do for a career. I did not want to work for a store or a business that owned me. I did not want to deal with employees or be an employee, working someone else's schedule and enhancing their businesses, while having little control over my own life. I thought at one point I might like to be a sales representative for a top cosmetic company, but discovered that by not having a store and \$10,000 to invest, it was not feasible.



**sandy barrington**

Independent Consultant, Executive Regional Vice President  
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Then, my friend from Switzerland who owned a salon, introduced me to Arbonne, a naturally based, Swiss-formulated product line that was made in the United States. I was excited to attend her grand opening. While I was waiting for my facial with NVP Betty Zisch, I studied the ingredient list. I could not believe what I was seeing! The result of my facial was stunning. I knew I had to become involved in the business.

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Sandy hiking with her daughter, Leah; grandson, Jesse and granddaughter, Brooke.



The "old days" with the team. L-R: DM Schelene Davis, AM Cobra Brown, ERVP Deborah Moore, ERVP Claudia Moeder, Sandy, NVP Betty Zisch and ENVP Laura Fletcher.



Roger and Sandy in Paris, France on an Arbonne trip.

## success strategy:

“ Always speak the truth. Remember it's not what you say that others buy, it's how you feel about what you say. ”

Another great adventure was waiting for me. NVP Betty Zisch helped me every step of the way. We have traveled the world together on wonderful trips that we earned through Arbonne. We have had great fun introducing Arbonne to new areas, and have learned how to work network marketing. ENVP Laura Fletcher helped us get started. I cannot believe what I have discovered about this kind of business. It has meant so much to me personally. Roger retired from his successful real estate career and we now spend time together. We had the flexibility to comfort and assist ailing relatives in Arkansas. We value the opportunity to visit our daughters and grandchildren, almost whenever we want. (One lives in Australia!) We enjoy visiting my father, his wife and other friends — many of whom are Arbonne Clients and Consultants.

I value a lot about our Arbonne business. My family and I have a brand new Mercedes-Benz, our second one. We love having two homes, one in Arkansas and one in Colorado. I enjoy blending work and play, and not having a use for an alarm clock. I am grateful for our ever-increasing income, especially at our stage in life. I am proud of the Arbonne expanding product line and I have loved everything Arbonne has done. We set the pace for the skin care industry. Arbonne products give the results people are looking for.



The family ski trip. L-R: Son-in-law, Kevin; daughter, Leah; Sandy; son-in-law, Craig and daughter, Laura.

Perhaps the greatest thrill is having my teammates receive a Mercedes-Benz, achieve a higher level of success and a growing income. Success has come suddenly for some, slow and steady for others. I am proud of the teams being built by ERVP Claudia Moeder, ERVP Deborah Moore, NVP Jenneane Puckett and RVP Melinda Weeden. There is a special place in my heart for our pioneers and you all know who you are. Every Manager, Client and Consultant is important to me, and to Arbonne.

To me there is only one secret to long-term success: Never give up. There are peaks and valleys in this business. Believe through the valleys, even when you have had disappointments and can no longer see it for yourself. Changes happen overnight, so have faith and hang on. You might meet a business builder today! Stay on the path to your highest peak. Climb faster by learning more and doing more. Above all, be committed for "life" so you can have a life!



Sandy and NVP Betty Zisch at NTC 2003 Nashville.



Sandy with her grandsons, Liam and Finn, on Merewether Beach in Australia.



Sandy with Manager and friend, ERVP Claudia Moeder.