

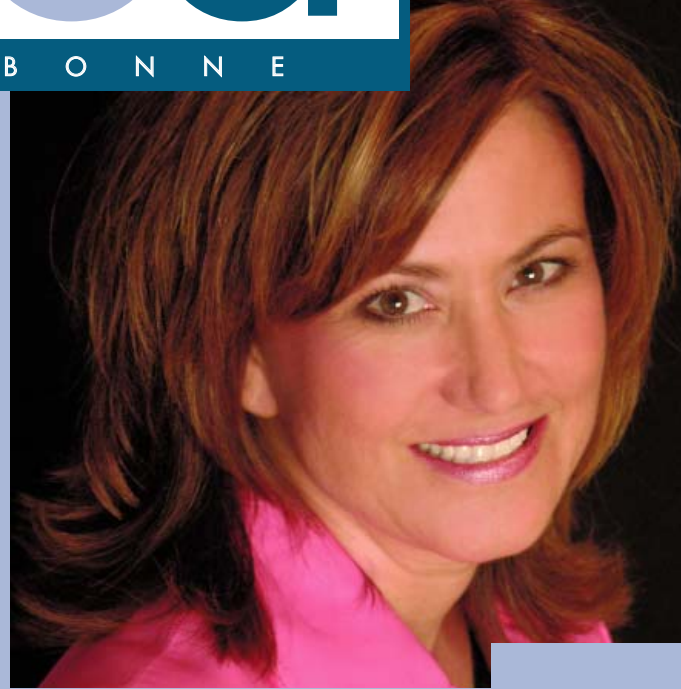
LET IT RAIN

I was raised on a cattle ranch outside of Globe, Arizona. My parents, James and Minnie Griffin, instilled strong morals, work ethics and faith in God in me. I dearly appreciate that now more than ever. Growing up, I watched my dad pray for rain that was necessary for our land and cattle in the arid desert, and I saw his prayers answered. Faith is indeed a precious gift, but when belief accompanies that faith, amazing things happen. My father, with faith and belief, would pray for rain, and it would often pour rain exactly when he needed it the most!

With Arbonne, there will be "dry" times: Cancelled Presentations, dreamstealers and even people who say, "no." This is the time when you should pray for rain, or guidance, and with faith, belief and hard work, watch as leaders develop, teams grow and goals are set and met.

Sometimes we do not get things when we want them, but success happens when the time is right. Do not quit! My mother said to talk to one hundred people and I might find one, or two key people to help build a team with. Hundreds of people working with you is better than doing it all by yourself, she added. We all know this, but I did not do this in the beginning. I am a Chiropractor and an Acupuncturist; I wanted to just empower women about nutrition and introduce them to PhytoProlief Natural Balancing Cream. I had no intention of doing this as a business. I found out about Arbonne when I was given a PhytoProlief Natural Balancing Cream for my own needs. Now, I am glad I started using it! I found myself passionate about women's natural balance and would talk to anyone

NEW RVP



janet cline

Independent Consultant, Regional Vice President
Dr. Janet Cline Region; Globe, AZ

who would listen, and even some who did not want to listen (on planes, in stores and in public bathrooms)! After a couple of months, I was informed that I was a District Manager and I did not even know what that was.

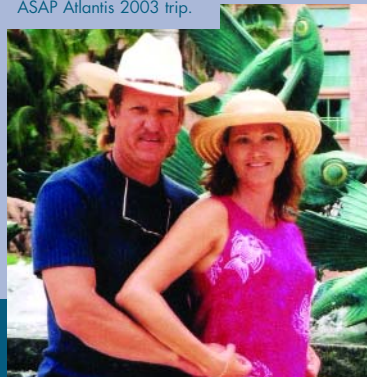
Andrea Rennon, my first Consultant, wanted a skin care Presentation. I was not even using skin care products at that time, and had no idea how to conduct a Presentation. I called Cirina Culberson, my Area Manager at that time, who let me try her products and did that first Presentation for me. That Presentation allowed me to see the bigger picture. Being healthy on the outside, as well as on the inside is important for good skin. Thank you, Andrea.

continued ...

The Cline family. Janet and husband, Brent with Jacob, Riley and Denton.



Brent and Janet on the ASAP Atlantis 2003 trip.



Janet with her son, Riley and mom, Minnie Griffin.



success strategy:

“ Do the right thing at the right time for the right reason, and you will be rewarded. ”

Once I became a DM, I received a call from ENVP Neta Irwin, who asked if I wanted to become an Area Manager. With her coaching and doing everything she told me, I became an AM in the next three months. I stayed there for the next nine months because I was afraid to share the business side of Arbonne with people.

One year after joining Arbonne in December of 2003, I quit the Chiropractic practice due to a previous back injury and began Arbonne full time. I quickly came to appreciate the importance of financial health. I shared the Arbonne products and opportunity with people, and helped them share with others, and I began to reach hundreds of people with the help of my team. My mother's brilliant advice from the very beginning was bearing fruit. I found business builders among those hundreds, and those business builders found more, and as I "prayed for rain," my drought was over. I realized the rest of the story and now everyone hears it all. Health is on the inside and outside, and financial health is important as well.

To my husband, Brent: I love you dearly, and thank you for being a fantastic father and role model to our three sons. Without your support and tremendous love, I would not be this successful! To my boys, Denton, Jacob and Riley: You and your dad are the reason I am building this awesome team. I love you dearly. I want the best for you and to know the importance of setting goals and working hard to reach them! Thank you for your love, my RVP sign, helping with labels, loading and unloading the truck and doing anything I ask of you.

To ENVP Neta Irwin and Rick: Thank you for your neverending support, training, traveling and exquisite parties in your home. I love you! To ERVP Cirina Culberson: I send my love and thanks for training me, and providing the encouragement to get me going in Arbonne. To my sister EDM, Linda Brost, RN, OGNP: Thanks for



Some of Janet's Cline Outfit Regional team.

starting this all! I love you and appreciate your guidance and wisdom, and our tag team Presentations. To my sister, DM JoAnn Anderson, CRNA: I love you tremendously. You had faith in me when I did not. Thank you so much for your support and love. To my sister, Dr. Therese Hicks, DC: Thank you for letting me use the office to hold all those Presentations and providing women with alternative choices. I love you. To my sister, Susie and sister-in-law, Jacque: Thank you both for your love and support, and help with babysitting. I love you both.

To my mom: Thank you for falling in love with dad and starting this family. Your strength, love and guidance have made me who I am and I love you greatly. I cannot wait to drive you to Las Vegas in the Mercedes-Benz!

To President Rita Davenport: Thanks for calling me when I became an AM! That is when I realized this company is like a family.

Thank you to my team for your support, belief and passion for the products and the opportunity. I would not be an RVP without you. AM Diane Armstrong in Florence-Coolidge, and your team EDM Terri Gomes, DMs Rhonda Clemans, Jenny Tarrango and Bronwyn Wolf; Globe team, DMs Toni Phillips, Bonnie Marcenkowski, Vonda Dalton and Valorie Ashby; Payson team, EDM Stacy Foster, DM Stephanie Creasy and Tucson team, DM Diane Olsen and the BonBons, DM Dr. Carol McGonigle, DDS and your team: All of you will be AMs by the time this story prints! You all are RVPs! To all my wonderful Consultants: Thank you again for helping me spread the word. Live life well, care for others and pray for rain!



First national meeting. L-R: DM Linda DeLaTorre, DM Stephanie Creasy, EDM Stacy Foster, EDM Terri Gomes, EDM Dr. Carol McGonigle, Janet, EDM Rhonda Clemans, DM Jenny Tarrango, DM Darla Knott and AM Diane Armstrong.

RVP 2003 roundup at Griffin Ranch. Sister EDM Linda Brost, Janet and DM JoAnn Anderson.



Janet with ENVP Neta Irwin and ERVP Cirina Culberson in Phoenix in January 2005.

