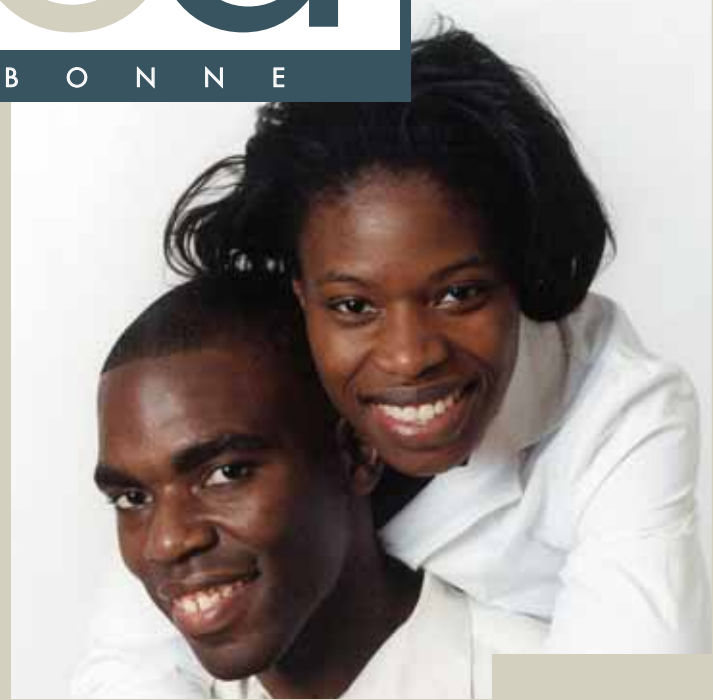


A TURTLE ON A FENCEPOST

Just nine months ago, I was stressed out and desperate for a change. My career as a business analyst was unfulfilling and slowly draining the life out of me. Today, I am amazed at the change my life has taken.

With Arbonne, you have to be passionate about your *Why*. My *Why* for wanting a better life through Arbonne is my daughter, Jenessa. She was born with Larsen's Syndrome, a rare genetic disorder which caused many of her bones to be short and severely dislocated. Despite this complication, my husband and I eventually realized everything happens for a reason. God is in control. For the next four years, as we watched God slowly heal our baby girl, we had to learn the journey is what makes the destination worth it. Jenessa's bones began to grow, and she learned to run and do other things most doctors did not believe would ever be possible. And I was missing out on most of it. I had been devoting the best hours of my day to a company that did not care about me. It broke my heart that I was constantly missing out on milestones in the life of my precious little miracle girl. I had been praying for years God would present an opportunity for me so I could be there for my family.

In April of 2005, I met my sponsor, ERVP Rhonda Burk. She did a brief Arbonne Presentation after a church event. I agreed to host a Presentation for her because I wanted to get to know my neighbors better. Two months later, I had a great time at the gathering, but since I did not "get it," I did not sign up as a Consultant. I simply bought some products and began enjoying the results they produced. A few months later, Rhonda introduced me to NVP Sheri Nickell at a Discover Arbonne Presentation. After hearing about the Arbonne opportunity, I thought maybe this was what I had been waiting for. When I signed up October 1, 2005, I was determined



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not to stop until I was at the top. I was totally sold on the products and the business. I wanted everything! I was delighted with everything I tried, so I tried it all! I became a product of the product. My husband, Owen was very supportive. He saw how excited I was about the products and knew my excitement (and stubborn attitude) would keep me going. I got into activity and held as many Presentations as I could, as often as I could. I listened to Arbonne Learn & Burn™ audios daily, did the Arbonne University modules, attended all meetings and talked about Arbonne everywhere I went.

It took me a few months to find a serious business builder but when I did, we took off together, in pursuit of the highest level of management. In the meantime, I realized that although some people I knew needed this business, they were not ready for this business.

continued ...

Jenessa, Owen and Annette Davis.



Annette and Jenessa in the Bahamas.



Jenessa and her new Mercedes-Benz R-Class.



success strategy:

“ Become a product of the product. ”

You have to work hard, and some people are not willing do so. But I would rather “pay now” so I can “play later.” Besides, I was having so much fun that it did not feel like work. It was impossible to get Arbonne off my mind. I was motivated to work with my awesome business builder, Amy Crooks. She was as crazy about Arbonne as I was. I saw the value in making myself duplicable. My brother, Philip Bryan and his wife, Cinda, caught the vision and joined us in this quest to change our family’s lives.

After just eight months with Arbonne, I was able to become a stay-at-home mom, which is the most rewarding job in the world. Just a week before I promoted to Region, I heard a saying about a turtle on the fencepost. It basically means that whenever you see a turtle on a fencepost, you know someone had to put it there. I understand what that meant because I am that turtle on a fencepost. I did not find Arbonne or promote to this level on my own. I was placed in the paths of the right people, at the right time.

To AM Amy Crooks: Thank you for agreeing to host an Arbonne Presentation for me. Your hard work these past few months made this possible.

To my mom and dad: I love you both so much. Thank you for always having confidence in me.

To AMs, Cinda Bryan and Philip Bryan: You took a chance and did what you set out to do!

To ENVP Tammy Higginbotham: You set an example of what a true leader should be. There is so much I want to learn from you.

To RVP Rhonda Burk: How can I ever thank you for offering me this gift of Arbonne and leading with integrity?

To NVP Sheri Nickell: You were an inspiration to me. Thanks for helping me to make the decision to do Arbonne.

To my baby girl, Jenessa: You are my *Why* and my special gift from God. Mommy loves you more than you will ever know.

Jenessa loves the Mercedes-Benz.



Annette, DM Claudia Globerger and AMs, Cinda Bryan and Philip Bryan.

To my husband, DM Owen Davis: You are the love of my life, my inspiration and best friend. Without your support, we both know I would not be here. Thank you for mailing my packages, driving me to all my Presentations, cleaning the spa bins and allowing me to do Arbonne instead of cooking, cleaning and laundry for the last nine months! You are awesome. Thanks for being “the world’s greatest husband.” I will stop at nothing until I can bring you home.

Finally, I want to thank God for placing me where I am today. I am that turtle on a fencepost, and my life has changed in the most amazing way.

Annette, AM Amy Crooks, DM Tenesha Pennington and DM Mendy Gould.



Annette’s miracle baby, Jenessa.