

JUST THE BEGINNING

Who would have ever thought that a shy, introverted yoga teacher would become a Regional Vice President with a highly regarded, successful network marketing company? Certainly not me. One year ago, I said "yes" to this opportunity because I was tired of worrying about my family's financial future. We were looking for a way out, and I was determined to do something about it without sacrificing my freedom to be able to stay home with my son. Where would I find an opportunity that could give me the flexibility to work when I wanted and the potential to earn what I deserved? Enter Arbonne.

I have always been someone who wanted to make a difference in people's lives. So I did what many people do, I went to college and graduate school, majoring in psychology and sociology and still found myself feeling unfulfilled. In 1999, I was stressed out and miserable working toward my doctorate, when I decided to take a yoga class. At last, I had found my calling! With the support of my wonderful husband, I quit graduate school and became a yoga teacher. Finally, I was helping people mentally, physically, emotionally and spiritually.

Four years later, my husband was laid off from his high-tech sales job of nearly 10 years and we were faced with a decision: Would he look for another job like his last one — high paying, but miserable — or would he find another path that would allow him to be happy? We went for the latter option and bought a small business, an organic vegetarian juice bar. It was perfect; we found a business in alignment with our values and were happy to be providing the service to our community. However, we were still struggling financially, wondering how we were ever going to get ahead. It was not

NEW RVP



kari doiron

Independent Consultant, Regional Vice President
Kari Doiron Region; Lebanon, ME

that we necessarily wanted a lot of money; we wanted options in our lives. We wanted the freedom to make choices for our family, no matter how big or small.

When Arbonne came along, I had all of the stereotypical hang-ups that most people have about network marketing. However, when I allowed myself to look at the facts objectively, I could no longer deny that this industry was legitimate and an Arbonne business could provide everything we were looking for. I realized, the way to success in this kind of business was to help other people become successful, and I knew this was my opportunity to help people to truly have better lives. I jumped in and never looked back.

continued ...

Kari with husband, AM Ken Doiron at NTC 2005 Las Vegas.



Kari's son, Lucas, enjoying his new ride next to the Mercedes-Benz.



Kari with sponsor, NVP Terry Rowden.



success strategy:

“ See yourself at the top the moment you begin and never lose sight of that vision. ”

The past year has brought countless gifts, not the least of which is the amazing group of women and men, who have so faithfully joined me on this journey. My gratitude for them is immeasurable.

First and foremost, to my husband, AM Ken Doiron: I told you I could not do this business without you and you gladly joined me. Thank you for all of your love, support and unending commitment to me and our son. I cannot wait to have two Mercedes-Benzes in the driveway!

To EAM Martha Vignola: You caught the vision and jumped in! You are an amazing leader and business woman. It is such an honor to be working with you. Thank you for all of your hard work and commitment. You are an inspiration to everyone on our team. To AMs Angie Stasz and Deborah Wyndham: You are both strong and determined. Thank you for your efforts. To AM-in-qualification Jeanette Bandouveres: You are working so diligently, I am so proud of you.

To EDMs, Andrea Wing, Kristin Simmons and Gwen Nelson and DMs, Karen Doiron, Julie Dickerson-Cote, Rebecca Kaufman, Erin Boissoneault, Martee Crowley, Lynda Volante, Jean Chance and Lori Gadbois: You have made that first step. Keep the vision strong, believe it is possible, share it with everyone and you will get there.

To DMs-in-qualification, Stacy Merrill, Gayle Clancy and Meaghan Crowley and all the other Consultants in our Region: You are just beginning ... build your belief and stay in action and you will achieve your goals in no time.

I would like to extend an extra special thanks to all my family, friends and Clients who have been so supportive over the last year. To my mom and dad: Your endless love and support in every way is more than I could have ever asked for. Thank you from the bottom of my heart. To my parents-in-law, Gerry and Roger: Thank you for your unending love and support, especially in watching Lucas



A morning session with Kari Doiron Region Managers.

whenever I needed you to, no matter how short the notice. To my sister, Michelle: Thank you for buying products even when you did not really need them and for listening to me talk about my business! To all of my friends, who hosted Presentations and bought products throughout the year, especially during the two months of my Region qualification: It meant more than you know. To my best friend, Gwen Genest: I never had to ask for your support, it was always offered freely. Thank you so much for all the times you asked me how my Arbonne business was going and then really listened. It meant the world to me.

To my sponsor, NVP Terry Rowden: Thank you for all of your love and support. You are always there to encourage me and cheer me on, and I greatly appreciate it. To ENVPs Barb Kolby and Mary Neault: Thank you for your vision and commitment to helping people succeed.

To Chairman and CEO Bob Henry and President Rita Davenport: Thank you for your integrity and vision. To the Home Office staff: Thank you.

Finally, to my son, Lucas: Thank you for your patience while mommy builds this business. You are my *Why* and I love you more than words can express.

To those considering building an Arbonne business: Do your research and take a chance — it may be the greatest gift you ever receive.

Kari with EAM Martha Vignola, AM Jeanette Bandouveres and AM Angie Stasz at RTS 2005.



Kari with EAM Martha Vignola at RTS 2005.



Kari with DM Rebecca Kaufman and AM Deborah Wyndham.