

THE GIFT

Have you ever thought to yourself: I cannot imagine what my life would be like without...? Well, for me to complete this sentence I would say: I cannot imagine what my life would be like without Arbonne. It is not just about Arbonne; it is about all the blessings that I have experienced as a result of Arbonne being a part of my life.

My Arbonne journey began when my sister, Liz, introduced me to NVP Colleen Krebs. Our introduction was actually a phone call, and during this first phone call, Colleen told me about the great company she was involved with. She shared the opportunity, the great products and the option to host a Presentation to receive Host specials. I took her up on her offer and hosted a Presentation and tried the products. All I knew was that I was going to actually have to wash my face twice a day and use the Arbonne NutriMinC® RE® line for the week preceding the Presentation. To my amazement, I became an Arbonne disciple within three days and told Colleen that I wanted to sell these amazing products. The next thing I knew the Presentation turned into a "launch" when I was not even sure what a launch was. I just knew that I wanted to share the incredible Arbonne products with friends and family. Of course, my immediate supporters were my three sisters, Liz, Mary and Lucy, who all became my walking billboards for the products. One of my oldest friends, AM Kathy Budge, jumped on board with me and I often referred to Kathy as my one leg — an awesome pedestal, as my table had just one leg. As I continued to tell the story of Arbonne, I was amazed to see other women join the team and share in the excitement and grow with the Arbonne opportunity. These women have enriched my life beyond words. I cannot imagine life without the women whom I have been blessed to have on my team. I have



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often heard people reference the fact that they have an Ace on their team. I have a stacked deck of cards because everyone on my team is an Ace in their own way and when you bring all of us together, we have the best hand possible — a deck full of Aces.

As I look back at this 18-month journey with Arbonne, I am awestruck. It has touched everyone in my family in so many ways. It has enabled my husband, Rick, to cut back some hours at his job and we are hoping that this will be the last Christmas that he will have to miss. My number-one goal is that Rick will be able to retire early and join me in Arbonne. My son, Sam, was reading out of a small inspirational book and he said, "This sounds like Arbonne."

continued ...

Jane's sons: Sam, 12 and Luke, 15.



Jane with her husband, Rick.



success strategy:

“ You do not have to see the whole picture in order to make the first move. ”

The paragraph he read was by a famous civil rights activist who said you just need to take that first initial step in faith — you do not have to see the whole picture, just that first move. How insightful for an 11-year-old to see the connection between that passage and Arbonne. For my son, Luke, who is 14, it has been a disappointment because he wants to sign up and sell Arbonne, but I have had to explain the age requirement. It has not stopped him from spreading the news of Arbonne to friends at school, many of whom are now using the Intelligence skin care line. I know that when Luke turns 18, he will be an incredible leg on my team.

To AM Kathy Budge: It has been so special to share this experience with you, my very first business builder. Who would have known 30 years ago that we would be sharing in this fun journey with one another? Thank you for all of your support and dedication.

To EAM Connie Van Ornum: You are so wonderful to be around and I cannot imagine my life without you in it. You have been one of the many blessings that Arbonne has bestowed on my life. You are an inspiration to us all. Thank you so much for finally using your NutriMinC® RE® sample pack.

To AM-in-qualification Jeanne Lechner: You are on fire! It has been so fun to watch you go from reluctant to curious to enthusiastic to an energetic fireball with unstoppable momentum. You are an amazing example of what activity, activity, activity and a positive attitude can accomplish.

To DM Wendy Markman: Thank you for joining our team and bringing your caring spirit with you. I will always feel blessed that Arbonne brought us together.

To all of the other incredible women on this team: I adore you and feel that you are the real gift I have received through Arbonne.

To my sisters, Liz, Mary and Lucy, who gave me their immediate and total support from day one: Thank you so much for believing in me and standing by me without hesitation. So many friends have jumped on the Arbonne wagon with me and I thank you.

To NVP Colleen Krebs, ERVP Betty Kissell and ENVP Janet Elliott: I cannot begin to express my appreciation for all the training, phone calls and questions, enthusiasm and dedication that you have shown me. Thank you for sharing your experience, wisdom and spirit.



L-R: AM-in-qualification Jeanne Lechner, EAM Connie Van Ornum, AM Carrie Ball, Jane, NVP Colleen Krebs and AM Kathy Budge at an AM and VP retreat in California.



BACK, L-R: AM-in-qualification Jeanne Lechner, EAM Connie Van Ornum, AM Carrie Ball, AM Lori Rosenthal, Jane, AM Kathy Budge and RVP Tricia DeVries. FRONT, L-R: EAM Jamie Anderson, NVP Colleen Krebs and ERVP Wendy Greiling.

How do I express my thanks to my husband, Rick and my two sons, Luke and Sam? You mean the world to me and I could not have reached this goal without your help, support, understanding and love. Thank you for helping me unpack boxes and label Product Catalogues, and for your patience when I needed to make “just one more call.” Rick, you have been so incredible throughout this journey. Thank you so much for being a true partner in this business. You are the most positive, encouraging and supportive person I know, and I am so blessed to share my life with you. I love you so much.

Finally, I would like to thank God, whom I truly feel brought Colleen and me together. Arbonne came into my life, which in turn brought so many wonderful events and people into my life. I know that this is all part of God’s plan for me and I am so thankful for His love and presence in our lives.



Jane with AM Kathy Budge, DM Kay Haugen, EAM Connie Van Ornum, AM-in-qualification Jeanne Lechner, NVP Colleen Krebs, Sally See, DM Wendy Markman, Mary DuPont and DM Pamela Seales.



BACK, L-R: AM Kathy Budge, ENVP Nancy Wilcox, AM-in-qualification Jeanne Lechner, EAM Connie Van Ornum and AM Carrie Ball. FRONT, L-R: Jane and NVP Colleen Krebs.

REGIONAL VICE PRESIDENT

The testimonials in this story reflect the actual experience of an individual, are anecdotal only, and may be atypical.