

AN OPPORTUNITY TO DREAM NEW DREAMS

Six years ago my life was turned upside down due to a skin condition that caused body welts. For the next three years, I went to an array of doctors. The specialist and homeopath could not help. Then one day, my face transformed into what I called "the monster." At that point, a friend of mine referred me to a surgeon, who immediately diagnosed me as having a very rare form of cancer. Thankfully, a biopsy proved him wrong, but once again I was without answers.

Around this time, my daughter, NVP Cody Farmer, started her Arbonne business. Being a supportive mother, I purchased products but stubbornly refused to use them. Since many things made my skin worse, I was afraid to try Arbonne's products. After much badgering from Cody, we made a deal. I would donate one patch of skin to one product at a time. Despite my good results, I was still skeptical but continued to use the products. My skin truly started to change and it was a welcome relief to not be suffering 24/7.

Cody continued to drip Arbonne on me and invited me to attend NTC 2003 Nashville with her. I immediately accepted. Offer me any chance to travel and I am in! Having owned a corporation and design business, I was no stranger to quality and recognized Arbonne was no fly-by-night company. I saw professionalism, stability and cutting-edge products.

With the introduction of the NutriMinC® RE° skin care line, I started sharing my results with friends via one-on-ones. My reason for doing the business was to walk by faith. With that intention driving



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me forward, I was propelled to AM in the fall of 2003. I learned a vital lesson at Area: You must keep your momentum going. You have a choice to be committed to do what it takes if you seek to have what you want. I finally decided to commit to the business wholeheartedly in June 2005. I was just going to go for *it* — the car!

Coming close to first step RVP in September 2005, I really felt October was the month. October started out with my father having surgery. Little did we know that seven days later, my husband would need emergency heart valve replacement. So, needless to say, first

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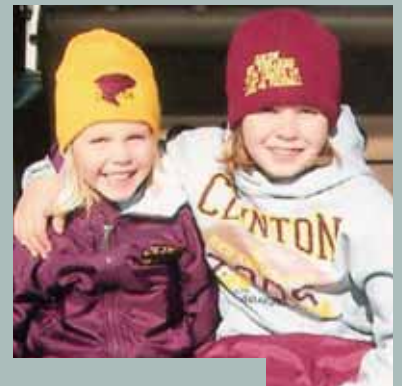
Cheryle with family: Daughter, DM Allyson Adams; son-in-law, Paul Adams; daughter, NVP Cody Farmer; husband, DM Terry Harms and granddaughters, Kari and Haley Adams, checking out the new Mercedes-Benz on Christmas.



Mom and daughter.



Granddaughters: Kari and Haley Adams.



success strategy:

“ Never give up. ”

step RVP was not even on my mind. Despite that, God was faithful and the numbers were enough to hit first step Region. For the first two weeks in November, my husband was home healing and his support encouraged me to be in constant activity. At the end of the month, we completed qualification for Region. Having retired as a business owner after 30 years, I could not imagine that cleansing cream had anything to teach a 61 year old who had been through many challenges in life. Was I wrong!

Arbonne, thank you for giving me the opportunity to grow personally and financially. And thank you for giving me the opportunity to dream new dreams.

To ENVPs Carol Egleston and Cindy Pipkin: Thank you for being pioneers, catching the vision and passing it on!

To NVP Cody Farmer: Cody, even as a small child you were a leader. Your walk with God is an inspiration. You have traveled many avenues at a young age, all of them training you for Arbonne. You have been so generous with your knowledge, time, energy and encouragement in teaching me to lead my teams. Thank you. I love you.

To EAM Amy Hunter: Thank you for the influence of your positive outlook and your wonderful way with words. I enjoy you in my life.

To AM Mica Duncan: You are as pretty on the inside as you are on the outside. It is exciting to watch how you have taken ownership of your business. You are a blessing.

To AM Melissa Gault: You are such a clever go-getter. I love how you take the initiative and inspire your team. You are a joy.

To my DMs, Maxlyn Edwards, Elizabeth Cione, Brenda Ruyle, Philis Mason, Teri Williams, Tiffany Williams, Marchelle Conway, Rae Lynn Foster, Whitney Harwell, Kim Youree, Angela Foster, Robin Macchi, Jenni McLean, Pam Harris, Jennifer Rex, Ashlee Kennemer,



DM Maxlyn Edwards, Cheryle and AM Mica Duncan.

Allyson Adams, Terry Harms, Celia Thompson, Stella Mulhollan, Nancy Finley and Betty Finnell: You are the foundation of my business. Each one of you holds a special place in my heart. Know that you can do this. Thank you for your supportive teamwork!

To my sweet husband, Terry: Even when you were not sure if Arbonne was just a silly Cheryle thing, you believed in me. After your surgery, you gave support at a time you, too, needed support. I love you!

Allyson: Thank you for being the voice of reason and for always cheering me and Cody on. With your smarts and willingness to be a help any time, you are so appreciated. I love you.

Haley and Kari: Thank you for being the best grandkids in the world and naming me, Papa Cheryle.

To all my faithful Clients: Your generosity helped make this happen.

To the Home Office: Thank you for your dedication and efficiency.

I am an ordinary person but I have an extraordinary God who I give all glory to.

REGIONAL VICE PRESIDENT

The testimonials in this story reflect the actual experience of an individual, are anecdotal only, and may be atypical.

FRONT, L-R: DM LaWanna Faircloth, DM Marchelle Conway, DM Celia Thompson, EAM Amy Hunter and Cheryle.
BACK, L-R: DM Tiffany Williams and EDM Teri Williams.



ABOVE: Monthly Arbonne meeting in Clinton, Oklahoma. L-R: DM Maxlyn Edwards, DM Brenda Ruyle, Cheryle, NVP Cody Farmer, EAM Amy Hunter and DM Ashley Kennemer.



LEFT: Training in Rockport, Texas. L-R: EAM Amy Hunter, Cheryle and NVP Cody Farmer.