

BECOME A DREAMER

A year ago, if you had told me I would be an RVP, I would not have even responded to you because I was sure I would never do this business again. Never, say never! Here I am, 11 months later, with an incredible team, a lifestyle I only dreamed about and a Mercedes-Benz I earned. With my good friend and sponsor, ENVP Sandra Tillinghast, in San Diego, California, I built my North Carolina team alone.

I was introduced to the business 15 years ago when a brave Arbonne Manager shared the business plan and products with Sandra and me. Even then, both the earning potential and the products were superior. We left the company we were working for to start Arbonne businesses. However, just as I began my business, I was recruited by a Beverly Hills plastic surgeon with an offer that, as a single parent, I could not turn down.

For the past 14 years, I have been making doctors wealthy from Beverly Hills, California to Raleigh, North Carolina, while Sandra stayed with Arbonne and gave herself the potential for financial freedom. In March of 2004, I hoped to find something to supplement my income. My daughter was a pre-med student in Los Angeles. I needed to earn some extra money, but had no idea what I should do.

Out of nowhere, Sandra called me from Hawaii while she was taking a month off from her business. Part of my hope was that I would be able to recognize the right opportunity when I found it. I told Sandra about my hopes, but had trouble believing this busi-



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ness was *it*. I would never have dreamed what happened next. My business took off — my friends loved and bought everything. I was so amazed at the improvement in my Clients' skin that I called Sandra to ask her how the products could be so effective. She explained how the system works again. That is when I really got excited.

I was definitely not prepared for what happened next; I lost my job, and was left without savings and a good market to try to find another job in. My goal was to get my face in front of as many people as I could, and as fast as possible. I wanted everyone who said or thought about Arbonne to immediately think of me. I received an opportunity to trust in my faith and myself.

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Colleen with her daughter, DM Courtney Hill.



Colleen with RVP Kimberly Joyce.



Colleen with Michael S. Clouse and team at a training in Atlanta.



success strategy:

“ Hold the perfect vision in your mind and let no one take that vision from you. ”

Thanks to this community and my wonderful team, I quickly replaced my income. I swore I would never work for someone else ever again, and I have not. This is my *Why* that gets me out of bed each day.

I could not have done this without my incredible team, Sandra's support and the wonderful training our company provides. I have certainly sponsored up.

To my dear friend, new RVP Kimberly Joyce: We have been through so much together; I love you like a sister. Thank you for meeting me halfway and being open minded like you always are. You make my life easier just by being the kind of leader you are. You deserve all that you give. You are one of the strongest women I know.

To my first business builder, DM Debbie McGrady: You are such a joy. Thank you for standing by and supporting me through my fears. It has been such fun watching you grow. I have learned so much from you. To DM Kim Estep: You show me what faith looks like. I am so blessed to have you in my life. You will be an AM before you know it and a great RVP. To DM Mary Severs: Your energy and excitement keeps us all going. To DMs Sharon Byrd and Sherry Noah: Thank you for showing us that building your team in your first month can make all the difference.

To my daughter and the love of my life, DM Courtney Hill: You are, and have always been, my best teacher. I am so proud of who you are — because of you, I am a better person each and every day. Thank you for choosing me as your mother. To my friend, DM Carmen Li: You are a gift. My journey would have been much harder without you. To AM-in-qualification Sharleen Vincent: Thank you for challenging me beyond my comfort zone. I have appreciated the lessons I learned from you.

Colleen with her North Carolina team.



Colleen with her new Mercedes-Benz.



Colleen with the team at NTC 2005 Las Vegas.

To all the new Consultants: Thank you for being willing to step out of your comfort zones. I applaud all of you for trusting in the process and not giving up.

To President Rita Davenport: Thank you for personally calling me when I got fired and helping me to believe in myself. To the Home Office staff: Thank you for helping my team and me. We appreciate your kindness and hard work.

To ENVP Sandra Tillinghast: Thank you for thinking of me that day on the beach in Hawaii. There are no accidents. I pray you know how much Courtney and I appreciate you in our lives — I could not have done this without you. I am proud to call you my friend.

To Pam Bourbon: Thank you for all of the kindness and prayers you sent my way.

I also want to thank a dear friend of mine, who helped me when I first moved here from Los Angeles and had no one else to turn to. I love and appreciate you.

Here are a few things I learned: Your mind can only hold one thought; make it one of love and hope. Become a dreamer. Hold the perfect vision in your mind and let no one take it from you. Commit your attitude and behaviors to self-improvement. See disappointment as an opportunity to accept greater challenges, and then move forward to become a better you. Focus on the good coming into your life and watch it multiply. Wake up each morning and be grateful you have the opportunity to be here. Finally, have fun and I will see you all at the top.