

## I HEARD IT ALL BEFORE

I am so humbled and amazed by the incredible people I can work with every day. What other job allows you to work with such supportive and genuinely caring people? This is a company that builds people up and helps them bond together as a team.

My story begins back in 1999 when my friend and sponsor, NVP Jill Brown, told me to use the Arbonne Baby Care products to help clear my son's eczema. At the time, Jill was a Consultant who purchased her products at a discount. My son's skin showed improvement and I began to use Arbonne's products myself. Over the next several years, I continued to use Arbonne products, although I never saw it as a business. Instead, I started a business working with a different network marketing company.

When my second child was born, my husband and I decided that I would stay home. Then, once the kids were in school, I would go back to work. My thought was that I could build an income with this other company and not return to the corporate world. I would still be home with my children and I could potentially provide an income for my family, too. I could not bear the thought of not being home with my children, so I started working on my plan B.

For three years, I worked on building this other network marketing business, as my friend Jill built her Arbonne business. We would compare notes, encourage each other and give each other ideas on how to grow our businesses. Little did I know, one day I would be doing the same thing with Jill as her business partner.



**melissa jackson**

Independent Consultant, Regional Vice President  
Melissa Jackson Region; Grapevine, TX

After three years of hard work, my business had not grown and we had added child number three. Finally, I decided to hang up my hat in August of 2004. Then, in came Jill to offer me the Arbonne opportunity. I already loved the products and had watched Jill's business grow, so I decided to take a closer look. It did not take long for me to see the difference in Arbonne's compensation plan, support and training. I was blown away and I could not wait to get started. I jumped in with both feet. I told myself that I would succeed and I wrote down my goals right away.

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Melissa with husband, David, on the ASAP Hawaii 2005 Trip.

RVPs, Deborah Ryan, Hannah Dugan, Melissa and NVP Jill Brown at their monthly meeting.



Melissa's children, Grayson, Kaylin and Brendan.



## success strategy:

“ You must first decide, and then prepare for the ride of your life. ”

For those of you who have just begun your Arbonne business, you must first decide, and then prepare for the ride of your life. I can promise you one thing: This business is for real. Develop yourself personally in order to overcome your fears. Follow a proven system and do not try to reinvent the wheel; it has already been created and your sponsor will give it to you. Take it and pass it on to others. Attach yourself to the activity and not to the outcome. The results from your activities will come when you least expect them. Focus on others rather than yourself, and most importantly, never give up. I am amazed by the changes I see in my life because of this amazing gift. This gift is about owning your life and about helping others to do the same.

I have a little saying that has been helpful when trials have appeared in my life. I want to share it so you can also use it for difficult times. It goes as follows, “God did not promise days without pain, laughter without sorrow and sunshine without rain. If God brings you to it, He will also bring you through it.” I thank God for the blessings in my life.

I want to thank my friend and sponsor, NVP Jill Brown: You have paved the way for all of us and you stuck with it when many others would have thrown in the towel. You made it through many trials and I thank you for keeping your focus on this business and for seeing what many around you could not see. Your love and support has been incredible and I am proud to call you my friend.

To my awesome team: You guys are the best! We locked our arms together and we built a Region. I know that through our combined efforts, all of you will catch your dreams and build your future. Keep the faith.

I want to thank one of my biggest supporters, my mom. Mom, you believed in me from day one and you encouraged and supported me along the entire way. You have no idea how much that has meant to me. I have always admired your love, strength and deter-



Melissa with some of her team at a training in Grand Prairie, TX.

mination. What an incredible example I have to follow. I hope to one day have my children feel the same way about me, as I feel for you.

Honey, you do not think I would forget you now, do you? David, first of all, I love you. You have supported me in everything I have done and you never once let me know of any doubts or concerns you may have had about this venture. You lovingly gave of your time without ever causing me to doubt my decision. Thank you so much for your unfailing love and support.

To my children, Grayson, Brendan and Kaylin: You have become my little Arbonne cheerleaders. From the day you found out I could potentially receive a white Mercedes-Benz, you started telling everyone you came in contact with, “My mommy is going to get a new car!” You put me on the spot and you held me accountable. How could I let you down? I love each of you with all of my heart.

To Founder Petter Mørck, President Rita Davenport, Executive Vice President Stian Mørck, Sr. VP Product Development & Field Events, Candace Keefe, and all of the amazing staff at the Home Office: Thank you for this incredible opportunity and for all of your support along the way.



ABOVE:  
Some of Melissa's team in the Grapevine area.



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Melissa with sponsor, NVP Jill Brown at NTC 2005 Las Vegas.

Melissa with President Rita Davenport and Chairman & CEO Bob Henry at the ASAP Hawaii 2005 Trip.

