

AN ANGEL INSIDE OF US

I was not looking for an opportunity like Arbonne. My life was just great. After all, I had three healthy kids, a wonderful husband with a great job, fulfilling volunteer work and nothing I wanted to change ... or so I thought. The Arbonne opportunity prompted me take a step back and ask myself, "If I could wave a magic wand over my life, what would I want to change?" In my soul searching, I realized that my husband and I were in autopilot mode, just cruising through life, taking what came our way. Since Arbonne entered the picture, we have started to dream and are in a position to create our future instead of just accepting what comes our way.

Our first dream was to buy the boat that we have always wished for. I soon realized that dream was not big enough for an Arbonne Consultant. My ultimate dream now is to retire my husband in his 40s. He commutes 90 miles each day and does not have a whole lot of time for himself or for our kids' activities. The first lesson I learned is that complacency can sometimes be mistaken for a great life. Shed that notion and start dreaming, then, give those dreams a chance.

My Arbonne journey began in September 2005 when NVP Ed Bell called to tell me what he and his wife, NVP Mariam Bell, had been up to. I had to giggle because it had been nine years since Ed and I last talked. I was quick to say, "I am busy. I do not want to have home Presentations or make my friends feel obligated. I am fine with the skin care products I am using." I did not know it then, but that was my ignorance talking, not me. I needed to be educated on the Arbonne difference and network marketing. Out of courtesy, I agreed to try the NutriMinC® RE° anti-aging skin care line and fell in love with the results. So, I gave Ed another chance to combat my skepticism. Needless to say, I signed up with Arbonne in October 2005. I found my first real business builder, Jenn Crocker, in February 2006 and learned a handful of lessons in the process. First, I learned to pay it



ann marie jennison

Independent Consultant, Regional Vice President
Ann Marie Jennison Region; Ladera Ranch, CA

forward (even if you have not spoken to someone for nine years!). I also learned that, "no," does not necessarily mean, "no," forever, so be persistent. And finally, I learned not to judge who Arbonne is right or wrong for. Tell everyone you know and let them be the judge.

Since February, our team has grown and I have discovered my *Why* for doing Arbonne. I have always volunteered because I love to help others. Through my Arbonne business, I can help others and get paid for it! My team and I see ourselves as Arbonne angels because we believe that the more you help others get what they want, the more you will get what you want. I now have a higher purpose and am in a position to encourage and inspire others, to set an example of hope and determination for my kids, and be the best person I can be. Another lesson I learned is that although we cannot help everyone, everyone can help someone. So, teach your team to reach out to those in their circles and teach them to do the same, and so on. Before long,

continued ...



Ann Marie with her *Why*, Jeff.

Arbonnized children: Maggie, Charlie and Jack.



Ann Marie with Chairman & CEO Bob Henry at the St. Louis Airport.



success strategy:

“ Believe and act as if it were impossible to fail. ”

you will see how wide a net you have cast in making a difference in many lives.

I want to thank my team of positive, motivated and upbeat people!

To my first, “yes,” AM Jenn Crocker: You got this party started! You define intelligence, beauty and friendship. Your confidence in Arbonne gave me confirmation that I was onto something big! Not only did you decide to take this leap of faith, but you brought along your amazing friends.

To EAM Michelle Yancey, DM Jen Faulks and AM Colleen Rozema: Thanks for believing in yourselves and being determined to succeed! Your excitement is contagious and I am so thankful to be on this journey to the top with you. Your *Whys* are huge and I have no doubt you will realize your dreams. I never knew working could be so much fun, but thanks to you, it is!

To AM Julie Phillips and DMs, Thanh Blunt, Jenny Briones, Sally Castro, Lori Darwish, Jen Fischel, Colleen Hayes, Janice Hunter, Erin Husli, Nick Kaveney, Maria Lindholm, Jackie Morrissey, Megan Newton, Kalyn Peterson, Tamara Prucha, Trina Roldan, Laurie Stoney, Elham Tahrani and Paula Webb: Persistence, passion and belief will carry you through. Keep your eye on that goal. The best is yet to come!

To our DMs-in-qualification and new Consultants: You are not here to test the waters, but to make big waves. Jump in and remember that every day matters. You have to want it more than you are afraid of it! Help others reach their goals and you will reach yours.

To NVP Ed Bell: Thank you for calling me after so many years. That phone call opened up a whole new world of possibilities that I never even imagined. You and your wife, ENVP Mariam, are a dynamic duo and I am blessed to have your support and friendship. To my sponsor, EDM Barbara Hayden: I am so thankful that our paths have crossed again. The laughs we share are priceless and make Arbonne worth the while! To my crossline pal and best friend, DM Betsy Sherwood: We are not in the same SuccessLine, but thanks to the Arbonne spirit, we share, help, guide and encourage each other. There is no stopping you, sister!

To my loyal Clients: I appreciate your business and am happy you are enjoying the benefits of Arbonne products.

AM Colleen Rozema, AM Michelle Yancey, Ann Marie, DM Jen Faulks and AM Jenn Crocker.



Ann Marie with her team of angels.

To the Arbonne Executive Team: My belief in Arbonne skyrocketed as I watched your energy exude from the stage at NTC 2006 St. Louis. I have every confidence that we are in the best of hands. To Sr. VP Marketing, Brad Wayment: Thank you for going the extra mile in your marketing efforts and for taking time to visit our team's meeting!

To my husband, Jeff: You are the wind beneath my wings. Thank you for believing in me, for unselfishly giving me this time to soar and for understanding me and my big ideas so well. My vision of you enjoying life to the fullest is my ultimate *Why*. So start polishing those golf clubs because you will be putting them to good use soon. To our children, Jack, Maggie and Charlie: This is not only my success, it is our success. I know you are watching me. You have lit the flame inside of me to succeed for our family. Thank you for making this fun, for motivating me and for telling everyone you know about Arbonne! You prove that you are never too young to share this gift. You put everything into perspective and make me laugh every day.

Above all, I want to thank God for being the light in my life. It has only been eight months and this opportunity has already opened so many doors for me and my family. I have found the way to my dreams, new friends, self worth, personal health and better skin, an opportunity to impact others and to live the life I truly want!



ABOVE:
Ann Marie with DM Laurie Stoney, AM Julie Phillips, DM-in-qualification Krista Smith, DM Sally Castro and AM Colleen Rozema at a strategy meeting.

LEFT:
DM Barbara Hayden, Ann Marie and NVP Ed Bell at NTC 2006 St. Louis.