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EYE ON ARBONNE
CANADA

NEW INDEPENDENT CONSULTANT,
NATIONAL VICE PRESIDENT

JACLYNE KUNZ

SMALL-TOWN GIRL WITH BIG DREAMS

Independent Consultant, National Vice President
Jaclyne Kunz Nation; Medicine Hat, Alberta

Wow, what a difference one year makes in your life with Arbonne! I could not imagine my life without it. To me, Arbonne means family, friends, potential financial freedom and a life full of choices to live the way I want to live. The idea of living life to the fullest varies with each person. To one, it may mean spending more time with family, enjoying trips or establishing financial security. While to others, it may mean having the possibility of giving more to charitable or church causes. Whatever it may be, Arbonne can be the vehicle to achieving that full life.

In one year, I learned a lot about myself and what I wanted out of life. I discovered life is not about working 8 a.m. to 5 p.m., rushing to pick up your kids, living from paycheck to paycheck and having no time for holidays. One year ago, I worked in an office doing payroll accounting for an oil field company in a very small, rural town of 100 people. My life revolved around my work. I was handed big responsibilities for a small payout. That was not what I expected after four-and-a-half years of post secondary education. My company required me to work 12-hour days, 6 days a week. Trying to also juggle riding horses and maintaining a household was impossible. Needless to say, I had some terrible times. Life was not going the way I thought it was supposed to. I dreamed life was about getting an education, a great job, getting married, having kids and living a fulfilled life. Well, I had absolutely none of the above. Then I was faced with one tragedy after another. My dad passed away and I was going through a terrible divorce. Suddenly, I hated the job I worked more and more each day. When you hope to get in a car accident just for a break from the rat race, you know you need something. I just did not know what that something else was. There were no other jobs in the town I lived in, so I moved home to the small town of Richmond, Saskatchewan to look after my dad's estate, where there were also no jobs, and I had to work. I really thought if this was it, I do not want any of it.

Then Arbonne came along. I was given a skin care sample to try and could not believe how wonderful my skin felt after using it. I thought this was a great opportunity but there were a few small problems: I knew nothing about skin care, could not do Presentations, did not know how to sell anything and wondered who I would sell to in such a small town. Still, this was somehow going to be my way out. And it was. I knew if I took that "no" someone gave me and just remembered how it felt to have a "yes," I could do it. What a great feeling. I thought of it as a challenge while most people I knew thought I was crazy.



Jaclyne with sister, Nicole.



Jaclyne's family.



Jaclyne riding her horse, Muffy.



Team Medicine Hat.

I set goals and gave myself two months to make it work and did whatever it took. I did not care if I made a fool of myself because I am so passionate about the product. I also had to drive one hour to pick up my Arbonne packages, which was not very convenient. I heard a lot of “nos” and “are you crazy?” responses, too. These negative reactions drove me to push even harder so I could prove those people wrong.

Arbonne is all about attitude, drive and never giving up. My advice is to give it six months of your life. After all, you have nothing to lose. You will love the products, so tell everyone how much you love them and that is all you have to do. Share your excitement and teach your team to do exactly the same. It is about duplication. Keep using the products, making your contact list of 100 people and carry it everywhere, always updating it with new names. Tell the world about this amazing opportunity and help your team to do the same. Remember, when your team has success, so do you. Just see yourself there and it will happen. What other job allows you to help the ones you love succeed while you succeed along with them? What an amazing and giving company. I love my job, my life, the friends I have made and the success I see my friends achieving. It is all so rewarding. Do not ever give up on your dreams because they do come true. Believe in yourself, too. Know that you are strong and amazing and you will change your life and the lives of people around you, just by helping, sharing and believing. Share this dream, have fun with Arbonne and go after those dreams. Your *Why* is huge so keep it close to your heart.

I wanted to have it all — money, time to ride my horses and the opportunity to enjoy the people around me. Usually you trade time for money or money for time. With Arbonne, you have the potential to get the freedom to live a life with both. My best advice would be to have a *Why*,

success strategy:

“ Understand that you need to overcome obstacles and failures without losing your enthusiasm. ”

have goals and a defined dream. Do not ever give up. It does not matter if someone else promoted in a year, two years or four years; everyone succeeds at a different pace. Just do it for yourself. Do not get caught up in everyone else’s business and do not worry if someone else in your town is doing Arbonne. There are enough prospects to go around for everyone. Do not pass up this amazing gift. Give it time and it will happen. Do not make excuses or place blame. Use the tools provided and work your business. You are responsible for your business and I know that if I can do it, anyone can. I had no tricks or magic secrets, I had faith, hope and a never-give-up attitude, and it worked. I never could have done it without my amazing team that I love more than anything. We have become so close and I am so proud that words cannot describe it.

To my first business builder and best friend since high-school rodeo, ERVP Brook Robertson: How much fun have we had? Not only did we get our Mercedes-Benzes one month apart, we have changed our lives for the better through Arbonne. I would not trade this for anything. Thank you for your hard work and inspiring words. I love you.

To RVP Mary McCabe: I knew you could do it. I am so glad Arbonne brought me to you. You are a blessing and an angel. I love you and thank you for letting me stay at your home. You are a beautiful person and I appreciate all your love and determination.

To AM Ann Marie Brost: You have proven to be an amazing leader and great friend. I remember you as the girl who did her first Presentation alone. I know you are going to take this all the way. You amaze me every day. I love you and appreciate you so much. You are the best.

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AM Kristin Willows, Jaclyne and DM Christine Cameron.



DM Mercy Smith, RVP Brook Robertson and AM Lani LaSalle.



Jaclyne with upline, RVP Billie Long.



Jaclyne with RVP Mary McCabe.

To my sister, DM Nicole Kunz: You had to see it work first, then you supported me no matter what. Timing was everything for you and I am so happy you are going to take this journey with me. This business has only brought us closer. Thank you for being the best sister anyone could ask for, as well as my best friend. I love you and am glad you have taken steps to reclaim your life.

To AM Lani LaSalle: You allowed me to spew Arbonne on you. Thank you for jumping on board even though I am sure I scared you at the time. I am so glad you got to see your little daughter's first steps. I love you.

I am so grateful for having such an amazing upline. To ENVP Sonya Shields: Thank you for all your help, inspiring words and all the work you do while helping everyone. To ENVP Becky Young: Thank you for answering my questions and helping everyone succeed. You are a great leader. To RVP Billie Long: You have always been there for support even if it was just to laugh with me. Thank you for being a great friend and amazing person. I love you all.

I thank God for taking care of me and giving me such an amazing life, filled with amazing family members and friends. All my blessings flow from above.

To my mom: Thank you for being my number one Client, for your unwavering support of my business and the gift of life you gave me. I love you.

To my dad, the late Larry Kunz: I love you, miss you so much and know you would be proud. Thank you for the work ethic you showed me, for

the belief you always had in me no matter what and for always bailing me out of the messes I got into. This time, I did it right.

To all my Clients, Consultants who purchase product at a discount, friends and family: Thank you for all your support. Without you, this would not have been possible.

To my dear friend, Renee Weimer: Thank you for always being there, for all your help with my business, for all the Presentations you have hosted and for your amazing friendship. I love and thank you. We will always be the closest of friends.

To Bev and Stan Stuber: Thank you for all your support, for making me feel really good on those not-so-good days, for making me feel as if I am part of your family and for always being there for me. I love you and really appreciate all you do for me.

Great and amazing things happen when you let them. Let Arbonne be your ticket to the life you dream of. Do not let anyone discourage you and do not give up. You have nothing to lose and a whole lot to gain. It has been an experience that has changed not only my life but the lives of those around me. Arbonne offers everyone an opportunity to dream big, if you commit to never quitting and have belief in yourself. You must trust your time will come as long as you remain passionate and driven by your purpose. Get ready, you are next!

President Rita Davenport with RVPs and NVPs at a Mercedes-Benz car presentation in Canada.



Team Canada at NTC 2006 St. Louis.