

BELIEVE AND YOUR DESTINY WILL BE FULFILLED

The beauty of this awesome company, Arbonne International, is that while you are achieving your greatest success, you are also assisting others to follow in your path. I believe there is nothing more rewarding than duplicating yourself and guiding others to do the same. My team's dream is my dream and together, there is nothing that can prevent us from fulfilling our preordained destiny. Your belief in yourself, your team, your company and your products will help you to reach the pinnacle of success. Do not waste another minute!

My journey began in November of 2003, when a friend of mine introduced me to NVP Sharon Pope. I have used botanical products for many years and was anxious to try Arbonne. Well, the rest is pretty much history ... I thought that I would share the products with a few friends and family, however, I very quickly found out that this could be so much more. I have never hidden my enthusiasm for the opportunity that Arbonne presents and before I knew it, I had built a Region. Sharon refers to me as the "magnet." If there is anything that you can walk away with after reading my story it is this; my story would not exist without my incredible team. You cannot do this business alone, nor should you want to. Build strong relationships and mentor your team so that they can realize their untapped power and become strong and confident in their abilities to share this awesome opportunity with others.

I want to thank NVP Sharon Pope for presenting the seedling and helping me to water it so that I could grow strong with a solid foundation. Sharon, words cannot express how much you mean to me. I think you know how much you are admired and loved. I came from a corporate environment and anyone that knows Sharon will understand when I say, "Sharon was a breath of fresh air." The meaning behind her name, says it all.

NEW RVP



kim lachapelle

Independent Consultant, Regional Vice President
K Lachapelle Region; Trenton, MI

I also want to thank RVP Cindy Esterly. I listened to an Arbonne tape when I first came into the business and Cindy left her phone number and e-mail at the end of the tape. I called Cindy and she spent two hours conversing with me. Cindy, you gave so much unselfish time to me, not knowing more than my name and that I belonged to NVP Sharon Pope's Nation. I will always have a special place in my heart for you. You are a great example of the type of people Arbonne attracts.

I am truly blessed with each and every member of my Region. They each mean so much to me. I am full of enthusiasm for what lies ahead for each of us.

To my AM Maria Starkey: You possess talents that I am in awe of; you are on your way to Region and I do not think there will be a dry eye

continued ...



Kim and her husband.



ENVP Carol Bowdell, AM Maria Starkey, Kim and NVP Sharon Pope at Texas Stadium.



Dawn Copley, Kim and President Rita Davenport at Areas in Paradise.

success strategy:

“ Team work makes the dream work. ”

in the house that day. I love you for all that you are and what you will become.

To my AM-in-qualification Su Wilkie: You were placed in my life and I in yours at the right time. You are God-sent and I always give thanks for the awesome gift of “you.” Continue to duplicate yourself. I watch you with your beautiful children; you are a born nurturer. Share this gift and never stop believing and your destiny will be fulfilled.

To my DMs: Dori Oshinsky, I am so blessed to have you in my Region. Never stop reaching for the stars, believe in yourself as so many others do and your dreams will come to fruition. To Rosa Chandler: I have known you all of my life and you are a leader through and through. I know your tenacity and I know that you are well on your way. Never stop reaching! To Niva Vitale: Thank goodness for the power of “networking,” because you are an Arbonne ace. Duplicate yourself and watch your business soar.

To my DM-in-qualification, Marie Bennett: Nothing is by chance, so I know that we were meant to do this business together. Continue on your path, I know that you are well on your way.

To all of the Consultants of “Destiny’s Beginning” Region: Stay in action because action produces momentum and your biggest dreams will be fulfilled. To all of our wholesale buyers: Thank you for appreciating products that are unparalleled in quality, purity and safety, and have beneficial results. I greatly appreciate and respect the bonds that form from the trust that you have put in us.

To my husband: You are my best friend and you have always wanted the best for me. My love for you is eternal. Thank you for all of your



Destiny’s Beginning Region.

support and unconditional love. I am very blessed to have you as my partner in life. God bless you always.

To Founder Petter Mørck: Thank you for your vision. Because of you and other leaders you have changed lives and will continue to change lives for many years to come. To Executive Vice President Stian Mørck: Thank you for following in your father’s footsteps. I am sure that he is very proud of you. To President Rita Davenport: You give of yourself in so many ways and you are an awesome mentor and I want to thank you for all that you do. To Sr. VP Product Development & Marketing, Candee Keefe: I had a blast at NTC; you are a very warm and giving person. You keep us laughing and help us to achieve our goals through your ability to translate product knowledge in a very fun and informative way.

Whatever you believe is definitely possible, so set your goals high and never give up. You will see that your destiny’s beginning will start to unfold ... you have nothing to lose and everything to gain ... go through that door ... never look back ... even if things get tough ... keep reaching ... and your dreams and the dreams of your Region will be fulfilled.

Kim with Founder Petter Mørck.



ENVP Martha McIntyre, Dawn Copley, Kim and AM Maria Starkey at NTC 2004 Texas.



Attending a C.A.T.S. training with Tom Barrett.



The testimonials in this story reflect the actual experience of an individual, are anecdotal only, and may be atypical.