

ARBONNE IS EVERYTHING AND "MOORE"

My 20-month journey with Arbonne has been a wild, unexpected ride. I have had more fun, more personal growth, more time with my family, more incredible vacations, had more impact for good in other's lives and made more money than in any of my other careers. But perhaps the biggest bonus is that I have an opportunity which I can successfully pass on to other people and they can have that same success.

I served in the Army for six years in the medical field and was stationed in locations from West Point to Italy. The experience in life and in the medical field was vast but the hours were long, the pay was marginal and at times my freedom was nonexistent. As a civilian I went back for more college education and later graduated with my R.N. degree. As a registered nurse I felt wonderfully fulfilled and made a decent wage but those 12-hour, nonstop shifts on my feet and away from my family were not always pleasant. Then shortly after the birth of our fifth child my husband was diagnosed with a terminal illness. With divine inspiration I was compelled to open a gift store — something happy and fun — but also totally outside of my knowledge base. This time my education would be through trial and error.

My store was a huge success in many ways: My children could spend time with me there, it was a treat to unpack exciting inventory and it was a place of solace during a very difficult time. However, I often worked until two in the morning unpacking and then arranging displays ... only to open again at nine in the morning and start all over ... then stay late into the night filling basket orders and unpacking product again.

Finally after eight years of work I was making a decent income but I had a son and a smaller daughter at home who needed me and I was worried as to whether or not I could keep up that pace.

NEW RVP



teresa moore
Independent Consultant, Regional Vice President
Everything and Moore; Cedar Hills, UT

Once again God listened to my needs: My husband had some experimental, unconventional surgery which saved his life and I had the opportunity to sell the store.

Still needing to produce an income while my husband recovered from his illness, I was introduced to working in the field of energy and I became a Rapid Eye Technologist. Shortly after that I was at a business seminar and heard RVP Merrie Hudson speak on home business tax advantages. At the time I was worried about my health. The past 10 years had left me tired and I had gained a lot of weight; my joints and hands ached and my nerves were frazzled. Merrie invited me to a women's health seminar and I went. I was impressed with the information but I was skeptical about the product (I had already tried several other products with no results) but I purchased a bottle of Arbonne's Prolief Natural Balancing

continued ...



left to right

Gary and Teresa with their children Hannah and Nick during the ASAP Atlantis 2003 trip in September.

Teresa with husband Gary and daughter Hannah. Hannah danced in the Opening Ceremony of the 2002 Winter Olympics in Salt Lake City, UT.



Teresa's family: Monica, Gary, Nick, Hannah, Teresa, Jennifer and her husband Darren, Beth and her husband Jake and Lil, Teresa's 78-year-old mother.



L-R: Judy Sears, Loli Johnson, DM Stacey Darais, Lorraine DeWaal, Teresa, Darlene Goodall, DM DiAnne Shepard and RVP Debbie Noorlander all holding NVP Merrie Hudson during a Christmas party in December 2003.

“ success strategy: We are meant to have joy and abundance — plan for your success and then the belief and faith to back it up! ”

Cream. The next day I felt like a new person. I assumed it was a coincidence but day by day I started to see positive changes.

Next Merrie invited my to a business meeting and I refused. After many attempts over a period of seven months, Merrie won out and I went to a C.A.T.S. training. I heard ENVPs Sandra Tillinghast and Deana Wilkinson speak and I was impressed. Still I was confused about how selling these products could actually earn someone a decent income and how these three exemplary women could find fulfillment selling skin care. I had a lot to learn!

I only mention a brief history of my work career so I can begin to express how fantastic and unusual the opportunity with Arbonne is. The picture is so much bigger than I ever imagined. It is not about skin care. It is about a dream envisioned by Petter Mørck and countless research dollars spent to give the public a fair chance at products that won't harm us and can actually help us. From nutritional to skin care and new cutting-edge products, at almost 50 years of age I can't imagine feeling better!

With a very small amount of money and a minimal amount of time I was given a thorough education on product knowledge and all of the information and resources I needed to run a successful Arbonne business. I have earned more money with less stress and in less time, than with any other career. Unlike any of my other careers with this one I can actually offer success to others if they want it.

To continue the good news, I am surrounded by incredible people who work with me: AM Ines Hoster; almost-AMs Barbara

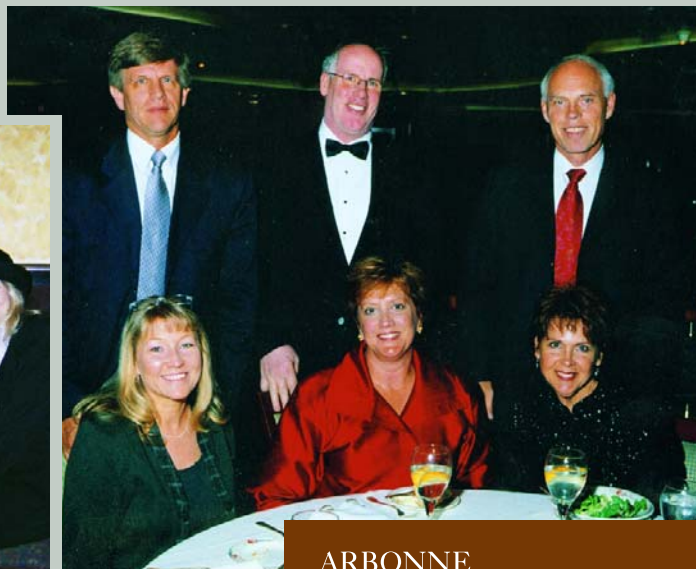
Pinson and Lorraine DeWaal; District Managers Judy Sears, DiAnne Sheperd, Toni Brough, Elaine Lemieux, Erika Blake, Pam Murphy and almost-DMs Amy Mai, Stephanie Pisarczyk, Paula Davis and Lisa Belfini and all of the other members on the team. Let me just graciously thank you for your dedication but mostly for the fun times and talks we have. I know for sure that at least four more of you will have a Mercedes as a gift from Arbonne by the end of the year ... what a party.

Nothing beats the support on the home front and my family deserves to drive my Mercedes and help me spend my paychecks. Gary, even after 27 years I know I married the right guy. Jennifer (and Darren), Beth (and Jake), Monica, Nick and Hannah: You are the big bonus in my life. Daily I feel as if I have won the "joy lottery". To my "moms": Lillian, Louise and Jeanie ... thank you for loving the Arbonne products and believing in me.

To Petter and his beautiful wife, Stian, Rita, Hal and Candace: I hope that your lives are bountiful in all areas; how can one ever thank you for this opportunity. And to the 1-800-ARBONNE folks ... you are amazing.

The president of my church gave this advice: Be grateful, be smart, be clean, be true, be humble and be prayerful. That's simple but powerful. We are meant to have joy and abundance so plan for your success and then have the belief and faith to back it up.

ASAP Cruisin' to Success 2002 trip in September. L-R: AM Linda Gwilliam with her husband Tim; Teresa with her husband Gary; and NVP Merrie Hudson with her husband Randy.



Teresa and President Rita Davenport during Area Manager Challenge celebration in January 2003.

Teresa with DM Diane Shepard, NVP Merrie Hudson, DM Lorraine DeWaal and waitress during an Arbonne business trip to New York.



The testimonials in this story reflect the actual experience of an individual, are anecdotal only, and may be atypical.