

AN UNEXPECTED OPPORTUNITY

My journey with Arbonne began in May 2005 when my mother and sister were introduced to the awesome anti-aging skin care products by my mom's best friend, ERVP Amelia Benavides. Both of them fell in love with the products immediately. I was surprised by this, knowing that their skin types were so different. One has extremely dry skin and the other has extremely oily skin. When I tried the products and experienced the same wonderful results, I knew that the NutriMinC® RE® anti-aging skin care line was unique. After researching the company and all of the other product lines, I realized Arbonne has something to offer everyone.

For the past 15 years, I have worked full time as an occupational therapist. I fell in love with helping others to regain their independence with every day tasks that we all take for granted. The job is fulfilling and rewarding, knowing that I can improve the quality of life for patients and their family members. Now that I have a husband and two small children, my dreams have shifted and are now focused on my family. As I watch my children grow, I want to have the potential for financial freedom and more time to be in their lives during their formative years. When I learned about the Arbonne opportunity, I felt this was my vehicle to achieve those goals. I had never heard of Arbonne when I fell in love with the exquisite products, so I knew that given the opportunity to try them, others would too. Not only could I share these high-quality products with people, but I could also help them achieve their dreams by teaching them to create the potential to earn an income stream for themselves as well.

After I had decided to do the business, my belief in the NutriMinC® RE® anti-aging skin care line was reaffirmed time and time again by the phenomenal testimonials from several friends and family members. Although my belief in the anti-aging line was strong, I still



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did not understand the whole concept of network marketing and the importance of building a network of Clients using all of the Arbonne product lines. My main focus was on selling the NutriMinC® RE® skin care sets. I did not always offer the Arbonne opportunity when I had the chance. Many times, I approached people thinking they would never do this business. Looking back, I realized I was pre-judging them unfairly. I have learned not to do that anymore and always share the wonderful Arbonne opportunity with everyone. I have business builders on my team who started out as product users only, and now have decided to pursue their dreams of becoming potentially financially independent.

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Tiffani with her *Why*: Husband, Donald and children, Annalise and Abby



Tiffani's son, Abby Christopher



Tiffani's daughter, Annalise Kyoko.

success strategy:

“ Share the gift with everyone and never quit. ”

Since signing on to do an Arbonne business, I am encouraged to think outside of the box. I had to learn to step out of my comfort zone in order to share this gift with everyone. Was it easy? No way! Nothing great in life happens without many sacrifices. Our team has experienced many trials and we have all grown from our experiences. Our hard work and relentless efforts were definitely rewarded. I take no credit for the success of our team, except for opening the door and welcoming others who shared the same dream to join me on this life-changing journey. Arbonne is definitely a personal development company disguised as a skin care company.

To my upline, ERVP Amelia Benavides: Thank you for sharing the wonderful gift of Arbonne with my mother, sister and me. It has been an exciting year and I am looking forward to watching our teams continue to grow.

To my first business partner, ERVP Marika Mury: You are a true Ace. I am so blessed and thankful for your determination, optimism and no-matter-what attitude. I treasure our friendship and could not have asked for a better business partner and friend.

To RVP Lynette Boudreaux: Thank you for all of your hard work and dedication. Our journey has just begun and the sky is the limit with this amazing company.

To my upline, ERVP Becky Mechler: Thank you for sharing this gift of Arbonne with ERVP Amelia Benavides. I appreciate all of your hard work with helping to grow our Louisiana team.

To my upline leaders, ENVP Jeanne Sterner, NVP Karen Steele and ERVP Pam Arthur: Thank you for your continued guidance and training. We all are blessed to have such great leaders.

To everyone on my team, from the top Managers to the Consultants who purchase product at the discount: You are the reason I have come this far in business. To EDM Marilyn Wilson, DM Caroline Roy, AM-in-qualification Sasha Florian, DM Val Imvriotis, DM Mary Serrette, DM Alicia Cantrell, DM-in-qualification Denise Bertrand

RVP Lynette Boudreaux, DM MiMi Wilson, DM Shelley Jacobs, Tiffani, Karlie Comeaux, Donna Comeaux, AM Missy Speyrer, DM Sasha Florian, Kristi Steele, DM Justine Simon, ERVP Marika Mury, ERVP Becky Mechler, DM Caroline Roy, Kristy Trahan and AM Susan Cormier at Arbonne's "Annual Test Drive a Mercedes" Day.



Members of the team at Arbonne's "Annual Test Drive a Mercedes" Day. LEFT: ERVP Becky Mechler and ERVP Amelia Benavides. RIGHT: Tiffani, AM Missy Speyer, RVP Lynette Boudreaux and ERVP Marika Mury.

and AM Susan Cormier: You all are determined and confident and will be driving your Mercedes-Benzes soon. I am so blessed to have you on our team.

To my mother, Nancy Giordano, and sister, Laura Giordano: Without your ongoing support, I would not be where I am today. Thank you for your kind words of encouragement, for watching my children and for helping with the business. You both are my guardian angels.

To my husband, Donald: Thank you for your patience and support. I appreciate all of your help with taking care of the children and the house. I am so blessed to have you in my life. You are truly my soulmate.

To my daughter, Annalise Kyoko, 3 and my son, Abby Christopher, 2: Mommy loves you dearly and is working hard to build your future. You are the light of my world and my *Why* for doing Arbonne.

Most importantly, I thank God for blessing me and opening my heart. I will continue to provide vision, hope and dreams.



ABOVE: Members of the team: DM Val Imvriotis; DM-in-qualification Denise Bertrand; Tiffani; Tiffani's sister, Laura Giordano and mother, Nancy Giordano.



LEFT: ENVP Jeanne Sterner, Tiffani and NVP Karen Steele at NTC 2006 St. Louis.

REGIONAL VICE PRESIDENT

The testimonials in this story reflect the actual experience of an individual, are anecdotal only, and may be atypical.