

MAKE IT HAPPEN

When I was first introduced to Arbonne, I had an immediate love for the products. However, I never dreamed how much I would fall in love with the opportunity or how far it would bring my team and me in one year. I thought I knew why I chose to do Arbonne, but after countless "ah-ha" moments, my *Why* changed.

I started with Arbonne by going to a Presentation and signing up as a Consultant in order to purchase product at a discount. I had no intention of doing Arbonne as a business. In fact, my exact response was, "I do not do sales or those kinds of things." After working in the corporate world, I became a homemaker and thought, "Do I really want to go back to all of that?"

Yet I could not stop talking about Arbonne. The more I "shared" these products, the more I got back stories of results and successes. Excited by this response, I started thinking, wow, with Arbonne, I can get my products at a discount and potentially earn some pocket money, too. In October of 2004 I showed up at RVP Valleri James' home to let her know I was ready to do "this Arbonne thing" with her. I attended meetings at NVP Nadia Shipley's home and joined in on conference calls, and it became clear to me this company was different. Arbonne is a network of highly motivated, supportive people who care as much about your business as they do about their own.

By Christmas of 2004, NVP Nadia Shipley had grown her business and earned her Mercedes-Benz. I also watched RVP Valleri James grow her business and she, too, was on her way to earning a



jill morse

Independent Consultant, Regional Vice President
Jill Morse Region; Ballston Spa, NY

Mercedes-Benz. The excitement was so contagious that I made the decision to stop treating my business as a hobby and run with it. The moment I made that decision, my team and business exploded.

My first business builder, DM Natascha Fawthrop, joined me the same month I completed DM. By January, RVP-in-qualification Jamie Sullivan approached me after using Arbonne products for three days, touting the phrase, "I want in!" AM-in-qualification Jennifer Cafarelli joined our team in February of 2005 and DM Linda Hoyle

continued ...



Jill with husband, David, and son, Derek.



Jill with mom, Elaine.

success strategy:

“ Always be prepared; you never know when you may meet with opportunity. ”

joined right behind her and I became an AM. We named ourselves: Team Whatever it Takes.

As I watched our team grow, the excitement shifted from where “my team” was going, to watching “their teams” flourish.

Other unique aspects about Arbonne are the lifelong friendships and support system that quickly form.

A recent “ah-ha” moment dear to my heart was at a meeting when a new prospect commented on what a great team my crossline, Kelly Crouth, and I make. The prospect was surprised to learn that Kelly and I do not gain anything monetarily from each other; we simply and truly enjoy working together. It is a reminder of the purest kind of team spirit. Kelly, a special thank you to you for all of your kind, selfless acts you do for others, especially for me. They are always in my heart and will never be forgotten.

In April of 2005, I attended NTC and it was an experience unlike any other. You do not know how big this Arbonne thing really is until you sit in the third row and turn around and see 8,000 other Consultants smiling and feeling “that vibe” in the air. Listening to our Executive Team on stage, leading us so strongly.

Arbonne has given me a chance to have my dream job, while having the flexibility to work from home. I set my own schedule and am available to attend all my son’s games, school functions and am home for him after school. I have the chance to just be a mom, while showing him what a professional woman looks like. I know my family is proud of me and my accomplishments.

To my husband, David: Thank you for finding me. Our love grows more every day. Thank you for being my support, letting me know I can do things independently and giving me the comfort to know it will be okay because you are always with me. You are my love and best friend.

To our son, Derek: Wow! You cannot imagine how much I love you. You make my heart beat. I am truly proud of you.

Jill and her new Mercedes-Benz.



Jill and RVP-in-qualification Jamie Sullivan.

To my mom and dad: You both are amazing parents. The love and support you have given me from my first breath are with me forever. To my sister, Lynn: Your love and confidence in me never waiver. I love you all.

To my team: I have never been so fortunate to work with a smarter, savvier, more hard-working and beautiful team of people. It is my pleasure, and it is with great pride I work beside you. I wish you all much success in all life has to offer.

To my upline, NVP Nadia Shipley: Thank you for sharing Arbonne and for building a strong Nation for us all to be a part of.

To my upline, RVP Valleri James: Your love, friendship and support, although recent in my life, feel as though they have always been there. Thank you for your continued faith and belief in me. Wishing you much happiness, always!

To President Rita Davenport, Chairman and CEO Bob Henry, Executive Vice President Stian Mørck; Sr. VP Product Development & Field Events, Candace Keefe and everyone at the Home Office, and those who have paved the way for those of us coming into Arbonne now: Thank you could never be enough. Your strong leadership has guided us all!



ABOVE LEFT: Jill and crossline, EDM Kelly Crouth and AM Tiffany Robyck at NTC 2005 Las Vegas.

ABOVE RIGHT: Jill and crossline, EDM Kelly Crouth.



< LEFT: Jill and upline, RVP Valleri James, at NTC 2005 Las Vegas.