

JOY IS CONTAGIOUS

Why am I smiling? Could it be because I drive a brand new Mercedes-Benz? Could it be because I feel great as a result of using wonderful products? Could it be because I have found fulfillment in helping others look and feel great? Could it be because I am helping them find a key to their potential financial dreams? Could it be because I am a stay-at-home mom and homeschool my son? Could it be because I am traveling more and having the time of my life? Could it be because I am a grandmother, with another one on the way, and can spend more time spoiling my two grandchildren?

How could I be anything but joyful? I am so blessed. I want to give God a standing ovation! He has blessed me beyond my imagination. When you smile, people want to know what you are up to. Joy is contagious! People want what you have if you are happy.

My journey with Arbonne began about two-and-a-half years ago after my sister-in-law, ERVP Liz Kendall, kept after me for a year to do the business. She would not take "no" for an answer! I was a teacher with a second job teaching 60 piano students a week, and did not need another thing on my plate! Now, I thank her for not giving up on me! After she gave me a bottle of Prolief

Vickie's son-in-law, Brent; granddaughter, Arwen; daughter, Melissa; son, Matt; husband, Stan; Vickie and son, David.



vickie owen

Independent Consultant, Regional Vice President
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Natural Balancing Cream, I was amazed with the results and soon began sharing all of the wonderful products with others. After leaving my teaching position a year later, I was thrilled to see that Arbonne was a great platform to continue doing what I loved on my own time clock. NVP Linda Brenner has been such an awesome mentor, driving five hours, on many occasions, to help train my team and me.

The word joy means confidence and contentment beyond today's standards. Life is all about seed time and harvest. Sometimes you do not know how abundant your crop is going to be after you plant the seeds; however, you must have faith

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Vickie with ERVP Liz Kendall and NVP Linda Brenner

success strategy:

“Your belief system, personal growth and momentum are important keys to success.”

and watch them grow little by little. Before you know it, those plants begin sprouting and producing more seeds of their own. What a harvest I have found with Arbonne, especially in the area of personal growth. Focus on your activity, not the results. Keep planting and you will see a harvest!

After being in qualification for RVP for several months and not quite making it, I had a dream where I stood on a cliff with a deep ravine in between me and the other side where the grass was greener with blooming, beautiful flowers. I wanted to go to the other side so badly, but I was afraid of falling if I jumped. With other Consultants around me, I had to make a decision to stay where I was, or take a leap of faith. When I made the announcement that I was going to take the leap, some shook their heads in doubt. But, in my determination, I backed up and ran as fast as I could to gain momentum, not looking to see who was coming with me. I was focused and determined to make it across. Sure enough, I landed safely on the other side, with a few bumps and bruises, laughing hysterically, accompanied by several others who jumped with me!

After that dream, we finished qualification for RVP in two months with so much momentum that we superseded our goal! Our belief system, personal growth and momentum are important keys to success in Arbonne and life. My dream gave me a vision that I could focus on.

I want to thank my precious mother for being the example of how to genuinely love and care for people; and my dad, who can build or do anything he sets his mind to. They have both inspired me with determination and creativity; and taught me how to have faith in God and know there is a purpose for the good times and the hard times.

Also, I want to thank my wonderful husband, Stan, for believing in me far more than I believe in myself. The Arbonne bug has



The team at Vickie's car presentation.

bitten him and he is in qualification for Area Manager. My 12-year-old son, my first *Why*, has been such a great help to me and is learning how to manage a home-based business. Thank you, David! And to my adult children, Matt and Melissa: Thank you for constantly cheering me on!

A huge thank you to my awesome team, AMs, Cheryl Abernathy, Lynn Taggart, Kelly Graham and Michele Gray; and DMs, Karen Hall, Cindy Dickerson, Stan Owen, Linda Burnette, Susan Tucker, Lori Unitt, Patty Deitsch, Talitha Seibel, Lori Palmer, Bob Taggart and Harmony Ilenda. RVP is an honor you do not accomplish alone. I am so thankful to all of the Consultants who have joined our team. Just remember, keep planting those seeds and keep spreading the joy!

Thank you, Arbonne, for the wonderful products and leaders who make us proud to be part of such a great company!



RIGHT:
Vickie's first *Why*,
son, David

AM Cheryl Abernathy and Vickie with President Rita Davenport.



Some of the team: AM Lynn Taggart, AM Michele Gray, Janet Clark, Joy Featherstone, Vickie and AM Kelly Graham at NTC 2004 Texas.



Some of the team: DM Cindy Dickerson, Cindy Duncan, DM Stan Owen, Vickie and AM Cheryl Abernathy at NTC 2005 Las Vegas.



REGIONAL VICE PRESIDENT

The testimonials in this story reflect the actual experience of an individual, are anecdotal only, and may be atypical.