

TAKE CONTROL OF YOUR LIFE

Finding out about the Arbonne products and the opportunity was without a doubt the turning point in my life. But before I made any commitment to Arbonne, I needed to make sure the products worked and needed to see if what I was experiencing was something that could work for my family and our lifestyle. I had to see the possibility for continued and sustainable growth. Not only did the products exceed my expectations, 12 exciting months later, I cannot believe I am a Regional Vice President.

Arbonne came into my life through a good friend of mine. We were talking about skin care and our daughters, and their skin. I had struggled with my skin for many years and was always on the lookout for something that would help clear it up. At the time, my husband and I decided I was going to have to do something to supplement his income. I was homeschooling my oldest daughter, Karina, and wanted to be able to continue to give her the education she deserved. I also had my two little ones at home, Kallie and Aidan. I had worked for more than 15 years in the legal field. The thought of going back and having to work a lot of hours, plus some nights and weekends, was not something I wanted to do. Arbonne turned out to be the answer to my prayers. Working from home and helping others build their business was too good to pass up. So, I jumped right in and did what I was told to do to succeed. I have always been driven to succeed, and I love being part of a team.

My *Why* was to be able to stay home with my children, while having a career I could enjoy and feel good about doing. We were getting to the point where we had to start thinking of selling our dream house. I did not want my husband to have the entire burden of making sure there was enough money to pay the bills. I also wanted to put my children in a good Christian school. My first check as a District Manager was just a few dollars away from my first tuition payment for that school, which was truly a blessing.



susanne rogers

Independent Consultant, Regional Vice President
Susanne Rogers Region; Encinitas, CA

The hardest part was stepping out of my comfort zone and speaking to groups of people. At the time I started Arbonne, I was coached to do six Presentations in 30 days. I was hesitant, but knew this was something I had to get over. Eventually, it became much easier and with the help of my wonderful ERVP Vanessa Black, I have grown a lot in this past year. The personal growth you experience in this company is incredible.

I began like most people, telling family and friends about Arbonne. In fact, one of my Area Managers is a friend who swore she would not do the business, but liked the products. Then a few weeks after trying them, she said, "I am ready with my 100-name list." I have met so many wonderful people in this past year, and my life is truly enriched by every one of them. I have a wonderful team, and I know in my

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Susanne with husband, Tony.



Susanne's *Why*: Kari, Kallie and Aidan Rogers.



Susanne with EDM Allison Gaughan.



success strategy:

“ Be coachable and listen to your upline. ”

heart I would not be a Regional Vice President without the support and commitment from each and every one of them.

To ERVP Vanessa Black: Not only are you a fantastic mentor and team leader, you have become one of my closest friends. To ENVP Sandra Tillinghast: Thank you for your leadership and training. You have inspired me to get out of my comfort zone and start leading by example. To my Area Managers, Dorrie Chung, Cathy Brinks and Cheryl Pia: You are such wonderful leaders. I am so blessed to have you on my team. Each of you bring so much to your team and you are leading by example. I know your Mercedes-Benz car presentations are right around the corner. To my District Managers, Allison Gaughan (my first business builder), Cynthia Will, Debbie Hoenecke, Lesley Harper, Rachel Bolin, Monica Denney, Brenda Clark, Marcus Chiu, Mindy Spelius, Karen Heller, Barbro Checkett and Christy Slawson: You all are such assets to this team. Enjoy the journey. To Sherry Henkel: Thank you for sponsoring me and sharing this incredible opportunity with me. To all of our Managers-in-qualification, Consultants and Clients: Thank you for loving Arbonne products as much as I do.

To President Rita Davenport: I have been to some wonderful Presentations this year and attended NTC 2006 St. Louis, and every time I hear you speak, I know I made the right decision in joining this company. To Michael Clouse: After listening to you speak at ERVP Vanessa Black's car presentation, I was so motivated by your words that I wanted to have you at my own Mercedes-Benz car presentation. I was so fortunate you agreed and attended my event. It just goes to show how fun, committed, enthusiastic, warm and genuine everyone who is involved with this company is.

To my three beautiful children, Karina, Kallie and Aidan: Thank you for giving me a reason to push on, even when I did not feel like it. To my husband, Tony: I know you were a little skeptical at first, but when you saw my commitment and the progress I was making, you took on more responsibilities at home so I could concentrate on growing my business. Thank you. Not only are you a wonderful husband, you are an awesome father, too.



ENVP Ted Tillinghast, ERVP Vanessa Black, Susanne and Michael Clouse.



Susanne's team at her Mercedes-Benz car presentation at La Costa Resort.

I am so thankful for this awesome gift that has helped me grow as a person and leader. It is such an incredible feeling to watch people on my team achieve their own success, while teaching others they sponsor to do the same.

This company has a business model that works and if you follow it you cannot help but succeed. My biggest drawback has been speaking in front of groups, but with coaching from ERVP Vanessa Black, and my husband, Tony, listening and critiquing my speeches, I have become much better at it. It is so true what they say practice, practice, practice. We had a really good laugh when I made a faux pas while practicing one of my speeches, and Tony said to use that humor to help relax myself and always keep it light. And, it worked!

To all those reading my *Eye on Arbonne* story: My wish is for you to create the same success I have experienced, and that as a company, to continue to blaze a trail of excellence into the future.

ERVP Vanessa Black, AM Dorrie Chung, Susanne and AM Cathy Brinks.



Susanne with ENVP Sandra Tillinghast.