

A RESOLUTION TO SUCCEED

My New Year's resolution came a little early when I was sponsored into Arbonne by my friend, Jennifer Horridge, on December 31, 2005. Looking back, I feel like I started the New Year off with a bang! At the time, I was uncertain whether I was going to do the business or not. I placed my first order without my husband's approval, which I am sure plenty of you can relate to. When I received my order, I immediately called family and friends because I was so excited about this amazing opportunity. For two months, I ran an Arbonne business without my husband's knowledge. I did not attend meetings or go to trainings. My sponsor did everything with me over the phone and I utilized the Arbonne Web site and communicated through e-mail. I trusted everything that my sponsor told me to do. I was coachable and listened to any information that would help me succeed in my business. Then the unexpected happened — I was promoted to District Manager. There was no hiding it any longer. I had to tell my husband about my secret passion because I had to go to our Regional meeting to receive my awards. I have my husband's support as you can imagine, now!

Before I started my Arbonne business, I was a stay-at-home mom to our 15-year-old and 3-year-old daughters. I also had a small home-based business designing jewelry wholesale for stores, tradeshows and trunk shows. My friend, Jennifer, knew I was not happy doing this. It took a lot of time and effort to run a one-woman business. I took on many roles, designing, creating, packaging, pricing, billing and shipping my product. The strain eventually took a toll on my back, leaving me physically disabled and unable to care for my family to the best of my ability. I wanted a change and began to consider opening a small boutique. To put this plan into action, I enlisted my husband's help. We flew to dif-



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ferent markets, met with different clothing lines and found a building to lease for the boutique. But when my husband came home to finalize the lease, I broke down and started to cry. The thought of leaving my youngest daughter in someone else's care to take on the responsibility of running a business was too upsetting to imagine. That meant I would be forsaking my heart for the sake of financial gain. It was a trade-off that I did not want to make. Enter Arbonne.

When I had my first child, I was very young and had to work and go to school. I always felt like I was missing out on so much of her life and allowing others to savor her milestone moments. I vowed that when we

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Jennifer's daughters: Andie Elizabeth, 2 and Alexa Rae, 15.



Jennifer with husband, Ryan.



Jennifer with NVP Jenn Horridge, ENVP Kathleen Bono, RVP Yvette Endom and ERVP Simone Robichaux.



success strategy:

“Believe in it and it will happen for you.”

had another child, I would be there to raise her. I guess that is one good thing about having kids so far apart; you have time to change things and organize your priorities so that you do not have the same regrets as you did with first one. I am blessed not to have to work. But, as a very driven person, I have always had energy to spare to put toward something worthwhile. I am much better at thinking of ways to make money than cooking a pot roast or doing the dishes. Arbonne filled my desire to be successful while still allowing me to spend as much time with my family as I desired. This experience has been so great! Not only do I get to work with my family and friends, I have had the privilege of meeting so many new and interesting people whom I consider friends now.

To my sponsor, Jennifer Horridge: I cannot thank you enough for all of your help and your friendship. I also have to thank your mom, Judy Babin. If it were not for her, we would never have met.

To my first business partner and friend, ERVP Simone Robichaux: Even though we live far apart, you are always there for me. Thanks for believing in this opportunity and investing in our future. You are truly a great leader with great taste!

To my oldest daughter's stepmother, AM Lacy Detillier: Thanks for trusting in me. Arbonne truly brings people closer. I cannot wait until you can quit your job!

To my cousin, DM Rachel Thibodeaux: Thanks for trusting and believing in me, and taking a leap of faith. Do not ever give up. You will be at the top with me, my beautiful cousin (inside joke)!

Arbonne has brought some great friendships into my life and rekindled old ones. To Dana, Dawn, Shada, Tracy, Yvette, and the teams in New Orleans, Mandeville, Larose, Phoenix and South Dakota: Your dreams and your *Why* keep me going. I cannot wait until everyone has their white Mercedes-Benzes!

To my husband: Thanks for your support. You have to admit that you do not always know best. I think Arbonne was a wise decision. I am so glad I am able to contribute to the family household. I know how hard you work to provide us with an incredible life and I appreciate it! I love you.

DM Rachel Thibodeaux and Jennifer at NVP Donna Johnson's luncheon in Phoenix.



The Larose cut-off team.

To my daughter, Alexa: You may have grown out of my lap, but never out of my heart. I will love you forever. I cannot wait until you are old enough to join my team which is in only two more years!

To my youngest daughter, Andie: Thanks for getting used to mommy being gone for team meetings. Even though you may not be able to pronounce some words, you can surely pronounce "Arbonne," and that is one of the most important words in our family's vocabulary!

To all of my Consultants who purchase product at a discount, as well as to all my friends and family: Thank you for your support through your product purchases and referrals. Arbonne is meant to be shared with everyone.

I truly feel that Arbonne is a gift. If you believe in yourself, all things are possible. Believe it and it will happen for you. Do not let people steal your dreams away from you. Remember we were all born with potential. We have the choice to decide to use it and succeed. Success is a decision. Decide to make it yours today.



ABOVE:
Jennifer with sponsor, Jenn Horridge at her Mercedes-Benz car presentation.



LEFT:
The cake at Jennifer's Mercedes-Benz car presentation.