

OUR DREAMS ARE WITHIN REACH

I was not looking for Arbonne. Arbonne found me! Since 1984, I have had my own businesses; working part time from home, teaching weight-loss classes and offering nutrition counseling and color consulting. I have also had the all-encompassing responsibilities of running a home and caring for a growing family. I was the hardest working person I knew. My life was so busy that adding one more thing was unthinkable ... until Arbonne entered my life.

My husband, David, a busy gastroenterologist, and I have three beautiful daughters. Christie is 19 years old and the twins, Kimberly and Meredith, are 18 years old. Can you imagine the stress connected to financing three college tuitions? I suddenly realized the need to make a more substantial income, to ease some of the financial burden in our home. Those of you who know the field of medicine understand that insurance companies decide what you will get paid. No matter what you plan for, when your children are small, private college tuitions are formidable. The thought of three students at the same time is staggering.

Helping others to improve their health and self-esteem has always brought me great satisfaction, but not a great paycheck. As a leader in my community, I always felt that I had to volunteer my services for little or no remuneration. I never wanted money to be the reason why people could not participate. Enter Arbonne. What made me want to add Arbonne to my life? I wanted the opportunity to finally be able to make a better income working from home. I wanted to make my own hours. I wanted to share products that can improve people's lives, enhance their self-esteem and help make their dreams come true. I valued getting to know positive people who I now consider close friends. I found all of these, as well as travel opportunities to magnificent destinations and a continuing education.



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My introduction to Arbonne, in 2002, was through the products. My first Presentation, taught by ENVP Barb Kolby, was a real eye-opener. It was through experiencing the benefits from these exemplary products that I began to believe in Arbonne and discovered the company's integrity. I felt compelled to tell others.

I did not know anything about network marketing. Neither my husband, nor I had ever been compensated if we did not work. Learning about residual income and time leveraging was new to me since my whole family comes from corporate-American thinking. I am the first to venture into network marketing, but my hope is that other family members will choose to seize the opportunity.

continued ...

Terry's daughters: Christie, Meredith and Kimberly.



Terry and her husband, David.



success strategy:

“ Value yourself, keep a positive attitude, stay focused and never lose sight of your goals. Believe that you deserve to be successful. ”

It was easy to sell Arbonne's wonderful products, but sharing the idea of the opportunity came later. I was first known as the "Product Queen." I began to see successful Consultants becoming financially independent and even retiring their spouses. I wanted to duplicate their success. I had never been instructed to write down my goals and dreams. It made me realize that I had to formulate my own personal goals. Learning the business was made easier because of coaching, conference calls, Consultant trainings, regular meetings and a yearly NTC. These opportunities are available and help pave the way to success. I look at my Arbonne career as a way of enhancing others' lives. I am building self-esteem through products that work. Long term, I am offering an opportunity, second to none.

Your results will mirror your intentions, so do not allow them to slip from the forefront of your mind. Our honest intentions will give us the results we truly want. Value yourself, keep a positive attitude, stay focused and never lose sight of your goals. Believe that you deserve to be successful.

Thank you DM Carla Creteau, for introducing me to Arbonne. To Donna Eldridge: It has been a joy getting to know you better. Thank you for sharing and for your many acts of kindness. To ENVP Barb Kolby: Thanks for coaching and believing in me. I wish to thank ERVP Mary Neault for her constant support and encouragement as well as sharing her vision with me. To AM Susan Denike: You never cease to amaze me! Your belief, positive attitude and drive will take you straight to the top in 2005. To DM Donna Gagne: You have what it takes to be an RVP in 2005. To the rest of my Region: Do not lose sight of your goals, because the time is now.



DM Dawna Gagne, Debbie Hurst, Sandy Ferreira, Terry, Beth St. Cyr and Jeanette Gagne.

Thank you Founder Petter Mørck, for your incredible vision for this company. My dear, President Rita Davenport, you are such an inspiration to all of us and I love you for that. Sr. VP Product Development & Marketing, Candace Keefe, what a joy it has been to get to know you. Your wealth of knowledge amazes everyone. The professionalism and dependability of the Home Office staff are an inspiration. It is such a pleasure to call you! Michelle, thank you for your invaluable help. Gabrielle, what would I have done without you? You take such good care of us!

I thank God for guiding me on my Arbonne journey. To my wonderful parents: Thank you for instilling in me an incredible work ethic and a never-quit attitude. To my daughters: Christie, Kimberly and Meredith, my precious *Whys* ... you are the wind beneath my wings. I love you, David. Thank you for seeing my vision.

I themed my team deserving hearts, because we all deserve to have our dreams come true. It is within our reach. We just have to believe that we can achieve it.

ENVP Kathy Lutz and Terry.



Sandy Ferreira, AM Susan Denike, Nancy Hult and Terry.



ERVP Mary Neault, Terry and NVP Barb Kolby.



Terry with her parents, Dottie and Norrie Kenyon.

