

A close-up portrait of a woman with short, layered blonde hair, smiling warmly. She is wearing a black off-the-shoulder top and small hoop earrings. The background is dark.

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EYE ON ARBONNE

INDEPENDENT CONSULTANT,
NATIONAL VICE PRESIDENT

STACY THORN

LIVE YOUR BEST LIFE...

WITH FAMILY AND FUN

Independent Consultant, National Vice President
Stacy Thorn Nation; Tulsa, OK

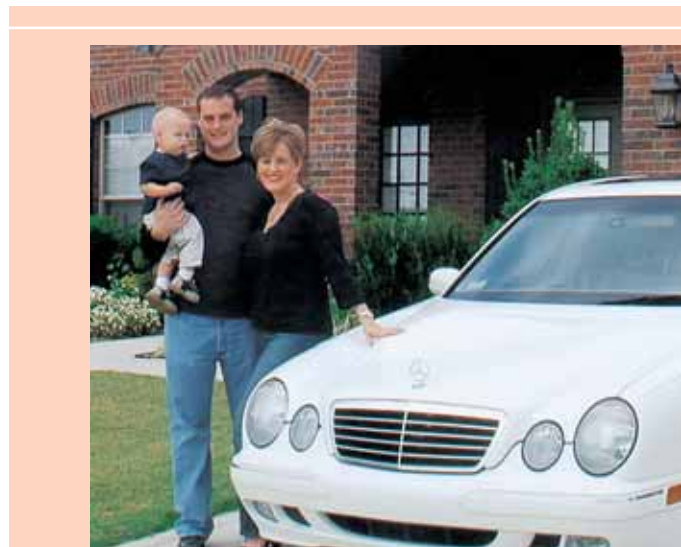
"Ordinary People, Extraordinary potential ... It is not a matter of "if" you will succeed; it is just a matter of "when" you will succeed ... Don't quit before payday ... Work your business like it is all up to you, and pray for your business ... Lead by example ... You are a business builder magnet and you can't help but sponsor business builders ... Remember the reward is bigger than all the sacrifices" These are the thoughts that have gone through my mind the past few years. I knew it was just a matter of time before Arbonne had the potential to make my dreams a reality.

Six years ago, Meloni Barkley introduced me to Arbonne through a skin care sample pack, and, after trying it, it became obvious to me that these products were unsurpassed in quality. After she bribed me to hear about the Arbonne opportunity, I decided to sign up. I began my Arbonne journey hopeful, scared and financially challenged.

Meloni had her hands full because I was a whiner who she constantly had to motivate. After working my business for four years I had built a solid team of Consultants who purchased product at a discount, but could not attract business builders to save my life. At that time, my focus was on helping myself and not helping others. Though I loved the products, I was in Arbonne for the wrong reasons. Then September 11, 2001 changed the world forever. I think that sometimes it takes major events to help us get our priorities straight. That dark day caused me to take a hard look at myself. For the first time in our lives, my husband and I decided to follow our dreams rather than allow our circumstances to dictate our lives. This led us to start our family, and led me to pursue a future with Arbonne. The decision to have a baby became the primary motivating factor that drove me to work my business and to become a leader.

In November 2001, I attended an Arbonne Mercedes-Benz car presentation. When I saw Misty Whitfield reach her goal, I knew I could too. I soon became an Area Manager. I was determined to improve my skills so I sought training in any way I could. I listened to training tapes from successful Arbonne Consultants. I attended every training, even when I did not feel like it, and soon, I incorporated the strategy of consistently doing six to eight Presentations a month for the next 12 months. I learned everything I could from those who had been successful before me.

In the middle of all this we found out I was expecting our first child. The good news gave me a sense of urgency. My first priority was to raise my child and I



Top:
Jeremy, Stacy and Silas
with the new Mercedes-
Benz.



Right:
Stacy's car presentation.
Also present Stacy's
mom, mamaw, Silas
and Alissa.



Bottom:
Stacy with husband
Jeremy and son Silas
Winston.

STACY'S TEAM:



Candice Yeager



Ann Forrester



Tiffany Wedel



Sharon Frank



Penny Tompkins



Jennifer Page



Sheridan Vaughn



Cindy Posey



Hannah Musselman



Michelle Prestwood



Jennifer Harbour



Christal Hankins



Deb Arnold



Mandie Cass

was determined to be at home with him during these first few years, and to do that I had to build my business smart and fast. Hosting Arbonne Presentations after work, while uncomfortably pregnant, was challenging. I was fired, but I knew it was short term. Sometimes my house was a little messy, dinner was frozen, and we had to wear clothes that needed washing, but it was these small sacrifices that soon gave us a life we could only dream of! Before my baby was born, my business had grown and allowed me to quit my full time job in corporate America. The day after I quit, all but five of the employees at my office were laid off. Perfect timing, thankfully Arbonne is a part of a recession proof industry.

On September 11, 2002, one year to the day after we made our life changing decision, our beautiful inspiration arrived. Silas Winston Thorn was born in the middle of my qualification for Regional Vice President. Soon after, I received a classy Mercedes-Benz through participating in the Mercedes-Benz Cash Bonus Program when I officially promoted to Regional Vice President. I had reached my goal. I was an RVP with the potential to be making incredible money, and I soon learned that success breeds success. I kept meeting people who needed this business and I could not help but tell them my story. I soon discovered that there are people all around me looking for the same things we were looking for and I was placed in this unique place to be able to tell them how to find it.

In less than two years, I went from a District Manager, to the 35th National Vice President in Arbonne's history! If I can do it, so can you! I love helping people, changing lives, giving my family the potential for financial security, and being at home with my now 1-year old baby boy. This is why I love Arbonne.

Today, I potentially make more money in one month, than I made in a year working at corporate America. I drive a new Mercedes-Benz, I get to travel with my family to beautiful places courtesy of Arbonne, and I daily get to see others realize their dreams. Because of Arbonne, my husband was able to quit his full time job to pursue his dream and spend more time with our son. As a "work at home" mommy; I teach my son that if you work and pray hard, you can do anything! I have seen his first smile, his first time to sit up and his first steps. Now I get to help others have what I have.

Thank you Arbonne for this opportunity, thank you Meloni Barkley for introducing me to this business and for teaching me persistence pays off! I love you! This is your time now! Cindy Pipkin: Thank you for teaching me leadership skills, you taught me to put my "big girl" pants on and lead by example. Kathe Rush, Joyce Owens, Neta Irwin: my upline Managers, all of you believed in me and helped me believe in myself. Thank you! Carol Egelston and Felice Hill: My crossline; your friendship is priceless to me. Our prayers have obviously been heard!

I would like to thank my team. First of all, my new Regional Vice Presidents, Candice Yeager and Ann Forrester and Regional Vice President-in-qualification Tiffany Wedel: You did it! I am so proud of you! Candice: Your determination inspires me! Ann: you keep us all laughing; your positive attitude is contagious and fun. Tiffany: nothing stops you from your goal! Some people wait a lifetime for a moment like this! Next, to my up and coming RVPs: Sharon Frank, Jennifer Harbour, Penny Tompkins, and Deb Arnold: I am so proud of you!

continued ...

success strategy:

“ Take your business seriously, work diligently, lead by example and one day your business will have the potential to seriously take care of you! ”



Stacy with her sponsor Meloni Barkley.



Jim and Meloni Barkley; and Stacy and Jeremy



L-R: Stephanie Fisher, Stacy Thorn, President Rita Davenport, Alissa Bradley and Joyce Owens in Ixtapa, Mexico, courtesy of Arbonne.

And, to my team of Area and District Managers: You are amazing, your determination and commitment challenge me to become a better leader. To future Managers: do not give up, you are fighting the hardest battle right now that of establishing yourselves and your business. Just remember, if you can go District or Area then you can go Nation! To my Consultants and wholesale buyers: Thank you for using these products faithfully.

I would like to express my gratitude to the Home Office staff, Rita and all the gang, thank you. Matthew, Franny, and Bernie: thank you for all the help with challenges! Petter: thank you for pursuing your dream for it has allowed me to pursue mine.

To my family, dad and mom, thanks for your integrity; your love gave me strength to follow my heart, a big thank you for helping with Silas during qualification. To my sister, Alissa Bradley and Dr. Travis Bradley: You are always there when I need you the most. I love you. To my Mamaw: You taught me to be brave! To the rest of my family, I love you, thank you for believing in me. To my husband, you have been there in times of lean and times of plenty. Thank you for your commitment, and for believing in me when I could not believe in myself, I love you, now it is your turn to shine! Thank you to Silas Winston: You will never know how much I love you, I would do anything for you, this Arbonne legacy is just a small way that I can show you this love. You and your future siblings have stolen my heart forever. To my God: There are no words to describe what Your love has done inside me. Just as you laid down your life to set me free, I want to lay down my life for those who need freedom. Help me to live my best life for You.

Silas with ENVP Neta Irwin and Stacy.

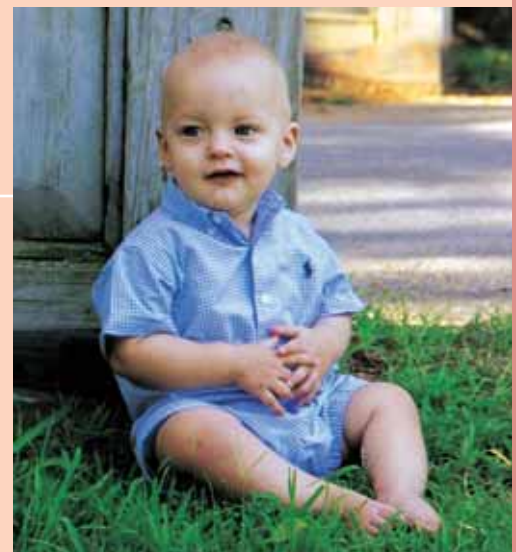


Right:
Stacy with her upline and sideline, ENVP Cindy Pipkin, ENVP Joyce Owens, ERVP Meloni Barkley, NVP Misty Whitfield and Ben Pipkin.



Right:
Baby Silas

Bottom:
Stacy at her first Arbonne Presentation in December 1997.



Stacy and her sister, Alissa posing with white Mercedes-Benz. Dreams do turn into reality.

