

## JUST DO IT

After hearing about Arbonne two years ago, I was encouraged to get involved in the business. However, I did not see the vision then. Instead, I watched those around me succeed. Because I live in Edmond, Oklahoma, I counted over 20 white Arbonne Mercedes-Benzes at our church, and eventually could not go to a grocery store without parking near at least two of those darn Mercedes-Benzes!

As recently as last summer, I would say to myself, "I probably should have done that — too bad I didn't!" Up until a few months ago, I did not think I was the "entrepreneurial type." I thought the path with the greatest potential for financial success included getting an education, a job, and being paid for the time you put in. My husband, Lucas, and I had both taken that path.

We were both highly educated. Lucas is a pediatric ophthalmologist at the University of Oklahoma, and I graduated from The University of Oklahoma School of Law with honors. We thought that after having children, I would be able to find "meaningful" part-time work as an attorney. That was not the case at all. Although I had my share of offers for full-time work, there were no "meaningful" offers for part-time positions. Having two small children, Grace, 3 and Luke, 1, we just could not bear to let a daycare raise them. However, as much as I loved staying home with them, I still desired a fulfilling professional outlet.

Seeing successful Arbonne Consultants all around us, Lucas encouraged me to start my own Arbonne business long before I finally

Stacy's children, Grace and Luke.



NEW RVP



**stacy trigler**

Independent Consultant, Regional Vice President  
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jumped in. Because I am an attorney, a "professional," I had every argument in the book not to do it. I told myself, "Certainly, this isn't meant for someone like me. Where would I find the time? What would people think? What if I failed? What if people said, no?" and how would I justify spending our money to get started?"

I talked to my sponsors, Drs. Kala and Scott Sigler, for the first time in July. It took me another month before the answer became clear that I needed to pursue this opportunity. Here it was, one year and nine months after I first learned about Arbonne, and I finally decided to just do it! Needless to say, I was certainly my toughest sell!

A few short months later, I participated in the Mercedes-Benz cash bonus program. Once I finally sold myself on the business and

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Stacy's team: DM Janeen Wesner, AM Dereka Zepeda, Stacy, DM Jenny Flaa, ENVP Becki Barns, ERVP Scott Sigler, ERVP Kala Sigler and DM Carol Ray.



## success strategy:

“ Commit to constant, focused daily activity, working hard and to your team! ”

learned why I loved these products so much, sharing them with others was easy. I quickly educated myself on the products, the company and the industry of direct sales; consequently, I am able to think and speak with conviction about Arbonne, the wonderful products and incredible opportunity! Armed with accurate information, I was able to overcome many of the “nos” I received from individuals because I could easily relate to their concerns, having been in their shoes only a few short months earlier. Having all this fresh in my mind helped me dispel their fears, just as I had done my own.

I now realize that this was the journey I was destined for. We all have a different path laid out for us, so we must not measure success, or failure, by anyone else’s timeline. Whether it takes you three months or three years, what matters is getting there! Just enjoy your journey.

I am amazed to have achieved this level in record time, but my true satisfaction will be to see every member on my team participate in the Mercedes-Benz cash bonus program and receive their white Mercedes-Benz as Vice Presidents. I am grateful to be the one to break belief barriers and show others how this business can grow quickly, but I cannot take credit for such unprecedented success – it is truly a gift! I have been incredibly blessed with a talented team full of tremendous leaders from my past, present and future. Together we have achieved more than we ever bargained for.

To my awesome Area Managers, Bridget Martin, Abby Silbert and Dereka Zepeda: I am so grateful for all you do. To my District Managers, Jennifer Haivala, Lea Ann Roach, Sherry Hwang, Janeen Wesner, Melissa Wisz, Jennifer Flaa, Su-Hsien Luan, Jessie Braine, Lora Wegner, Melissa Bunis and Amber Wiebe: You have done an awesome job. My making it to Regional Vice President was certainly a group effort!



ENVP Becki Barns, ERVP Dr. Kala Sigler and Stacy.



AM Bridget Martin with Stacy and husband, Lucas.

To RVPs Drs. Kala and Scott Sigler: I am so grateful to have you as my sponsors! I could not have asked for more! Thank you for continuing to provide expert training and motivation. You taught me to duplicate your system of success. You are both amazing leaders. Thank you for all you do.

To ENVP Becki Barns: You are an inspiration to all who have the good fortune to know you. You have provided excellent counsel and motivation on this incredible, albeit short, journey thus far. I am so grateful to you for who you are and all you do for us.

To ENVP Cecilia Stoll: Thank you for showing us the way. I am so blessed to know you and to have your guidance. You set the standards high and live up to them, and also give praise for them in others. We all aspire to be better, more giving people because of you.

I now realize that my entire past had a purpose in making this business successful. A lifetime of credibility that I worked to maintain, the skills and talents I have been given, as well as my education, have all played a vital role in this thriving Arbonne business.

My strategy for success is: Commit. Commit to constant, focused daily activity, working hard and to your team! This business will not work if you just stick your toe in, you have to jump in with both feet ... so just do it, already!

ERVP Dr. Scott Sigler, Stacy and AM Bridget Martin.

