

THE MIGHTY HERO IN ME

At a recent "Opportunity" meeting, my sister-in-law, ERVP Lisa Voorhies said, "There are people eating live bugs and walking on airplane wings for money, for gosh sakes! Are people looking for money-making opportunities, or what?" I laughed, thinking, "Those people are just plain nuts." Then I remembered when 15 months ago I would have considered gnawing on a giant, hissing cockroach if I could have made enough money to stay home with my new baby, Anna Grace. I had taught school for 11 years, but always dreamed of being a stay-at-home mom. However, we just could not make the numbers add up. Although I believed teachers were underpaid, my family needed that monthly income. I was devastated at the thought of missing precious time with my baby. This reality exasperated an already difficult postpartum depression, making the first months as a mommy extremely painful. It was while struggling with postpartum depression that I was introduced to Arbonne. After hearing ENVP Dr. Deanna Osborn speak about Arbonne's products, especially the Prolief Natural Balancing Cream at a meeting and after my own experience, I strongly desired to share what I had learned with other women.

I would like to say I was wise enough right away to see the Arbonne opportunity as a vehicle for financial freedom and wealth, and that I recognized the potential of residual income as a way to provide for my daughter's college, travel opportunities and my family's



kelly voorhies

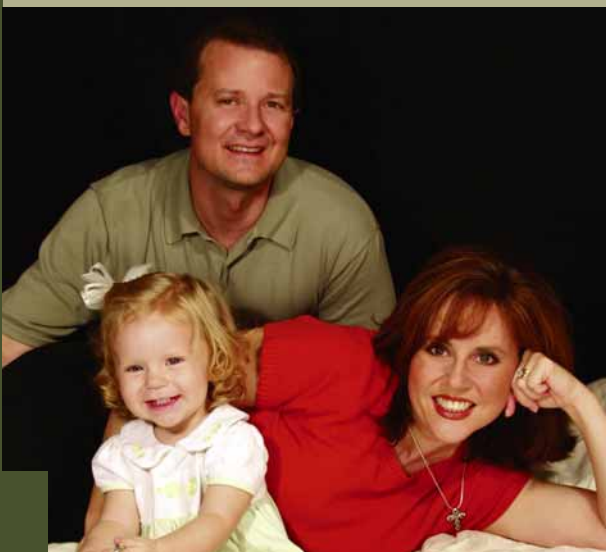
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retirement income in a time of financial instability in this country. But, the truth is it was not like that. No, it was sheer desperation. I was willing to do anything to make that extra money my husband and I deemed necessary so I could stay home with my baby. The need to make money, coupled with a belief in the Prolief Natural Balancing Cream motivated me.

I could not see beyond my goal of making \$1,000 monthly. I never thought I would have the potential to replace my husband's or my own income, or participate in the Mercedes Benz Cash Program and receive my own, white Mercedes-Benz...it was beyond anything I could imagine. My lack of vision is why I am convinced my Arbonne business success was not my own doing, but one of God's prosperous plans.

continued ...

The Voorhies family: Gary, Kelly and Anna Grace.



Kelly with her Why: Anna Grace.



Kelly and AM Robin Fortner with their little girls.

success strategy:

“ Have faith in your business and your team members' success. ”

In September 2003, Arbonne's computers crashed and the month end was extended by one day. I was far from making first step, Area, when Lisa called and told me she believed that I could shoot for the next level. I was so overcome by the fear of asking people to "help me" that I literally went to bed and pulled the covers over my head. At the same moment I was hovering in fear beneath the quilt, the phone rang and a lady I had never met before, calling out of the blue, ordered the entire NutriMinC® RE® system. I then believed God was trying to get my attention. I got out from under the covers, retrieved all the order forms from previous months and started making calls. Five hours later I had completed first step Area.

Overcoming my fear, with God's help is why I named my team after the story of Gideon, a man overwhelmed with fear but whom God deemed a mighty hero. The first time I heard the story, I identified with Gideon because I had experienced a paralyzing fear and disbelief that I could not do this business. The name Gideon reminds me that regardless of what we believe about our abilities and ourselves, God has deemed us "mighty heroes" who do not need to live in fear.

The Arbonne path is not one you travel alone, so I want to thank the people who made my journey possible. I am grateful to Founder Petter Mørck and President Rita Davenport for the opportunity to work with an amazing company. I am blessed to have such an incredible team. To my sister-in-law and friend, ERVP Lisa Voorhies: Thank you for your unselfishness and sacrifices to every member of this team, for sharing your wisdom and precious time with us. To EAM Tracy Gruber, my sweet sister and Arbonne Ace: You have taught me so much about this business and myself. I love you, and I am so proud of all the hard work that you, AM Sandra Fischer,



Kelly with AM Mechelle Sheneman, EAM Tracy Gruber, AM Sandra Fischer, DM Shari Chuchla and DM Jennifer Swander at NTC 2004 Texas.

DMs, Jamie Koff, Danielle Binzer, Mary Campbell, Ruth Kurien, Kara Kempf and your teams are doing.

AMs Robin Fortner and Mechelle Sheneman, DMs Virginia Fontanella, Julie Eason, Kelly Smith, Kathy Haynes, Debbie Mitchell, and Crystal Caviness: It is a blessing to work with such a dedicated and giving team. This celebration is for you, too. To all my business builders, Hosts and Hostesses, Clients, and Consultants: You helped make it possible for me to stay home with my baby and I am forever grateful to you for that. To my wonderful families, the Voorhies and Arwoods: Thank you for all of the support and encouragement you so freely give to Gary, Anna Grace and me: I love you so much and appreciate everything you do for us. To my amazing husband, Gary: I love you so much. Thank you for helping make my dream of staying home with Anna Grace come true. Thank you for praying for and loving every member of this team, and for offering your time and support to each one of them. You are my prince. To Anna Grace: Thanks for giving me a reason to step outside my comfort zone. I love you with all my heart. To God: I thank you for promises and plans for hope and a future. All the glory is yours.

Arbonne has given me so much. I am the stay-at-home mommy I have always dreamed of being ... building a life beyond my dreams with my daughter and husband. Arbonne has given me the chance to discard my fear and, like Gideon, become a "mighty hero" for God.

Kelly and Anna Grace with ENVP Euphazene Linder at NTC 2004 Texas.



ENVP Lisa Voorhies and Kelly with AM Mechelle Sheneman, AM Robin Fortner, DM Debbie Mitchell, DM Virginia Fontanella and DM Crystal Caviness.



EAM Tracy Gruber, ENVP Kathy Lutz with Kelly and Anna Grace at NTC 2004 Texas.

