

## OFFICIALLY ADDICTED

Wow, what an amazing ride! The past nine months have been a whirlwind of ups and downs, hard work, and best of all, fabulous new friendships.

In August of 2004, I was newly married, about to turn 21 and very excited about the new life my husband, Blade and I were about to start. As a teacher's aide at a small community school not far from our ranch, I loved working with children, but the job itself was more mentally draining than it was stimulating. I was no longer excited to go to work. To top it off, the pay was not great. Prior to my wedding, my sponsor, ERVP Sonya Shields, approached me about Arbonne. I eagerly accepted the information and product samples she gave me, but my upcoming nuptials were occupying all of my time. I was one of those people who was "just too busy." Or so I thought.

"Drip, drip, drip." With the wedding over, Sonya continued to "drip" Arbonne on me. Every day, the idea of being my own boss, working my own hours and being free to travel with my husband became more appealing. Eventually, I was bitten by the "Arbonne bug." I am sure many of you know what that is like — the sleepless nights thinking of people who would like the product, finding your first business builder, and most of all, being attracted to the potential for financial freedom.

Now, I will admit, at first, I was apprehensive about the Arbonne opportunity. I love public speaking, but was not really into the "Presentation thing" (I quickly learned to succeed at this business, you must get over that quickly!). In September, Sonya went to Cancún on

NEW RVP



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the ASAP 2004 trip, and I decided I wanted to be there with her. I really did not know the first thing about Arbonne, the products or the company, but I trusted Sonya 100 percent. I realized a huge opportunity was right there in front of me, as Arbonne was essentially brand new to Canada. I told her to sign me up and I became the first Consultant in Saskatchewan.

I remember my first Presentation so vividly. Sonya and I entered the driveway when I told her not to worry about mentioning the business because surely nobody there would be interested. Little did I know the first members of my team would be there! I quickly learned not to pre-

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Becky and husband, Blade.



Becky with sponsor, ERVP Sonya Shields at their car presentation.



Becky with her number-one Client, mom, Fern Long.



## success strategy:

“Work hard to step out of your comfort zone, block out the ‘dreamstealers’ and grow your team strong.”

judge people and to keep an open mind after that. EAM Katherine Leier was the hostess and her good friend, AM Michelle Schaeffer, attended. We began to meet over coffee a few times a month to share business-building ideas and offer each other support. My, how our businesses have grown since then! Needless to say, my team members can no longer fit around the kitchen table.

My Arbonne experience has enriched my life in so many ways. I have worked hard to step out of my comfort zone, block out the “dreamstealers” and grow my team. The rewards are already amazing. I have become more patient and understanding, and I have more of a positive outlook on everything in life. I am officially “addicted” to Arbonne. The Presentations I dreaded in the beginning are now my favorite Arbonne activities. I have enjoyed my own personal growth, and am equally grateful to have been given the opportunity to help so many incredible women achieve their dreams alongside me. It is so true that you do not just grow a business; you also grow personally in so many ways.

To EAM Katharine Leier: Thank you for taking the leap and being my very first team member. I do not know where my business would be if you had not joined me. You have been an awesome friend to me since I moved to Saskatchewan. RVP is right around the corner and now the house you have been waiting for can be twice as big!

To AM Michelle Schaeffer: Thank you for coming to my first Presentation and seeing what Arbonne had to offer. I would not know half of what I do were it not for your awesome questions keeping me on my toes!

To my sponsor and best friend, ERVP Sonya Shields: If it were not for your courage, intelligence and determination, I would not be where I am today. You took on the incredible feat of training yourself with no meetings or formal training, and only the phone between you and your sponsor, who was a thousand miles away. You are incredible!



Becky and some of the Saskatchewan team.

I could not think of a better person to be growing a friendship and business with. Thank you!

To my sister, EAM Billie Long: I am thrilled we are in this together! I love you and cannot wait for you to be driving your Mercedes-Benz. To my mom, Fern: Thank you from the bottom of my heart. You are the ultimate Arbonne customer! Your support, love and advice mean the world to me and I cannot thank you enough for being the best mom a girl could ask for!

Last, but certainly not least, to my husband, Blade: You drive me to succeed and I owe so much of my success to you. I am so glad you now see the big picture, and isn't the view just awesome? I love you.

To all the Managers and VPs-in-qualification: Keep working and remove the option to quit! Press on with the big picture in mind and do not sweat the small stuff. You have all played such a valuable role in my success, and I thank you so very much for your perseverance, determination and love for Arbonne!

One of my favorite quotes says if you promise to be strong, nothing can disturb your peace of mind. If you forget the mistakes of the past and press on to greater achievements of the future, then you can live in the faith that the whole world is on your side, as long as you are true to the best in you. This is my advice for anyone considering starting an Arbonne business. I believe if you follow it, your business will flourish into more than you ever dreamed possible.

Becky with her first business builder, EAM Katharine Leier.



Becky and sister, EAM Billie Long at NTC 2005 Las Vegas.



Becky and some of the Alberta team.

